



IT ALL ADDS UP

How Cash Automation Delivers Big Savings Through Small Wins

# Every minute counts

Picture this: It's the end of a busy trading day. Your team is tired, the store is closing, and instead of heading home, they're stuck reconciling tills, counting floats, and chasing down discrepancies. These tasks feel small – but they add up. Every minute spent on manual cash handling is time taken away from customers, staff development, and growth.

In today's retail environment, margins are tight, labour costs are rising, and customer expectations are higher than ever. The question isn't whether you can afford to automate your cash processes. It's whether you can afford not to.

The truth is, small efficiencies in cash management across your business compound into significant savings. From reducing shrinkage to freeing up staff time, we'll show you how ***it all adds up.***



# The Hidden Cost of Manual Cash Handling.

Manual cash processes are deceptively expensive. They don't just consume time – they drain resources, increase risk, and erode profitability.

Consider these common tasks:

## End-of-Shift Reconciliation



**Often 20-30 minutes  
per till**

## Bank Deposits



**Preparing and securing  
cash for transit**

## Float Preparation



**Counting and verifying  
change before opening**

## Error Resolution



**Investigating discrepancies  
and shrinkage**

**The problem isn't the human – it's the process.**

Multiply those minutes by the number of tills, shifts, and stores – and you could be looking at hours upon hours every month. Add in the cost of errors and shrinkage, and the impact is staggering.

**The reality: manual cash handling is an invisible drain on your bottom line.**

# Breaking down the small wins.

Automation doesn't just streamline one task; it transforms the entire cash cycle.

Here's how:



## End-of-Shift Reconciliation

With automated cash recyclers, reconciliation takes minutes, not half an hour. Staff simply deposit cash into the machine, which counts and verifies instantly. No manual tallying, no human error. With POS cash recyclers the process is even simpler and quicker, as the customer pays their cash directly into the device.



## Float Preparation

Instead of manually counting change, automation ensures floats are prepared accurately and quickly. Staff can focus on opening the store, not counting coins.



## Bank Deposits

Smart cash solutions prepare deposits securely and accurately, reducing risk and saving time for managers.



## Error and Shrinkage Management

Real-time visibility means discrepancies are flagged immediately. No more hours spent investigating missing cash days later. With a full 'Closed Loop' system of both POS and back-office cash recyclers, employees don't even need to handle cash at all, removing even the temptation of theft.



## CIT Visits

We've seen customers reduce the need for CIT visits by up to 50%, because cash is being recycled so much more efficiently on-site.

**Result: Each small win compounds into major operational efficiency.**

# Let's do the maths



**That's the equivalent of more than 24 working weeks.**

Multiply that across a multi-site operation, and the potential savings are transformative.

And it's not just time. Reduced shrinkage, fewer CIT visits, improved compliance, and fewer errors mean direct financial benefits.

**Automation pays for itself – and then some.**

# Cash Automation in Action



## Eataly (Global Marketplace)

### Challenge:

Manual cash counting at cashier stations was time-consuming and error-prone.

### Solution:

Glory CASHINFINITY CI-300 cash recyclers improved traceability, security, and reporting.

### Impact:

Saved 7–10 hours per day in manual cash processes.

“At the end of any given week we are saving up to 7–10 hours (per day in manual cash processes).”

Peter Mutino, **GM Retail Operations**.

# Cash Automation in Action



## McKeever's Price Chopper (Grocery, USA)

### Challenge:

Needed to streamline cash management and reduce labour costs.

### Solution:

CI-300 automation freed staff for customer engagement.

### Impact:

\$400k in savings and improved cash flow.

"Glory machines have become the new normal. It works and it works well."

Jeff Blobaum, **CFO**.

# Beyond Savings – Automate for Advantage

Cash automation is often seen as a way to cut costs and improve efficiency, but its true value goes far beyond that. In today's retail landscape, where margins are tight and customer expectations are soaring, automation is a catalyst for transformation.



## Revolutionise Your Operations

Manual processes belong to yesterday's retail model. Automation enables you to redesign workflows, eliminate bottlenecks, and create a seamless cash cycle that supports modern retail strategies. This isn't incremental improvement – it's a step change that positions your business for long-term success.



## Future-Proof Your Business

Retail is evolving at speed. From rising labour costs to increasing compliance demands, the pressures on store operations are relentless. Automation gives you resilience and scalability:

**Adapt quickly to change:** Standardised processes across sites make expansion and innovation easier.

**Stay compliant effortlessly:** Automated audit trails reduce risk and simplify regulatory reporting.

**Protect profitability:** By reducing shrinkage, labour costs and errors, you safeguard margins in an unpredictable market.





## Automation is not a cost...

It's an investment in your future.

It's how you turn operational  
efficiency into strategic advantage.

# Beyond Savings – Automate for Advantage



## Create Lasting Value for Customers and Staff

Automation isn't about replacing people – it's about empowering them. By removing repetitive, low-value tasks, you free staff to focus on what matters most: delivering exceptional customer experiences. Our case studies also suggest that staff love it, because managing cash and dealing with discrepancies can be one of the most stressful parts of their day. Happier employees mean better service, and better service drives loyalty.



## Gain a Distinct Industry Edge

These solutions represent more than a technological upgrade, they offer a pivotal change, enabling retailers to streamline operations, enhance customer experience, and stay competitive in a rapidly evolving marketplace.

Retailers who embrace automation aren't just keeping up – they're pulling ahead. They're building leaner, smarter operations that can weather disruption and seize new opportunities. In a competitive market, that edge is priceless.

# Small wins matter

When you automate cash processes, you don't just save minutes – you unlock hours, reduce risk, and empower your team to focus on what really matters: **your customers.**

## Ready to see how much you could save?

Because when it comes to cash management...

*it all adds up*





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get in touch

## Glory Global Solutions

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