

GLORY

Cash Automation Solutions for Holiday Experience Providers

Reduce the cost and risk of processing cash while
enhancing your customer's holiday experience


CASHINFINITY
GLORY Retail Solution

CASH IS STILL AN IMPORTANT PART OF THE HOLIDAY EXPERIENCE

Holiday goers are made up of a wide variety of demographics with differing preferences. Serving them all with the best experience possible while achieving operational efficiencies can be challenging. As a wider range of payment options become available many holiday goers still prefer to use cash to pay for onsite services, activities and entertainment. From the person who prefers to have the security of knowing they have cash in their wallet to the child eager to spend their pocket money, hard cash will always flow into your business.



55%

of people said **paying with cash was more convenient**, while **63% of hospitality transactions were made with cash***

2019 ECB Survey "Study on the payment attitudes of consumers in the Euro area"

THE **HONEST REALITY** OF MANUAL CASH HANDLING

Your customers will continue to choose cash payments well into the future, especially for lower value transactions. The way you process, sort, count, validate and store that cash has a significant impact on your bottom line and the customer experience you deliver.

Let's look at real impact of manual cash handling on your holiday park business:

- **Time wasted** – Your staff constantly spend their time taking money, counting change, testing cash to ensure it is not counterfeit, moving cash from point of sale to back office locations for counting and preparing for Cash in Transit (or CIT) visits. This is time they could otherwise spend on value added tasks that improve your business operations.
- **Reduced customer service** – Manually accepting and processing cash doesn't contribute anything to good quality service. In fact, as they use up valuable staff time, they can degrade service quality by stretching sales personnel too thinly, leading to longer waiting times and rising dissatisfaction.
- **Cash losses** – Every day, week, month and year your profit margin can be diminished by cash shrinkage. Points of loss in the cash chain include accepting forged notes, miscounting, carelessness as cash moves from point of sales to back office/bank and internal shrinkage.



CASH AUTOMATION REDUCES OPERATIONAL COSTS



At Glory we help you to address each of your cash management challenges by using new technologies that enable you to automate what are currently labour-intensive activities.

Our cash automation solutions can enable your business to **reduce daily cash handing costs by up to 95% each year** by:

- **Improving employee productivity** – decrease routine cash handling time to almost zero for point-of-sale staff and to minutes, rather than hours for management.
- **Enhancing customer experience** – when staff spend less time on low-value cash handling activities they can focus on connecting with customers and opening up new sales opportunities.
- **Eliminating cash losses** – invalid cash is automatically rejected and the correct change is always dispensed. Human error disappears and each transaction is as fast and efficient as possible.
- **Minimising CIT visits** – by storing cash in the back office within a safe that is certified to recognised industry-standards. It's no longer necessary to deliver cash to the bank every day and special CIT trips to deliver change are eliminated due to cash recycling.
- **Increasing security** – cash is protected with additional security investment costs cut to virtually zero.

WHAT IS THE BEST CASH AUTOMATION SOLUTION FOR YOUR UNIQUE BUSINESS MODEL?

We partner with hundreds of businesses all over the world and understand they all have their own unique challenges depending on their size, reach and footfall. Our approach to improving our customer's cash operations is to get to know their business and how it works so that we can propose the right cash automation solution for their specific requirements. Glory solutions are scalable and flexible, never one size fits all.

Desktop Note Counters & Sorters

Regardless of the quantity of notes you handle, our range of desktop solutions will automate this time consuming task in seconds.



Desktop Coin Counters & Sorters

Fast, accurate and versatile options to suit your specific coin processing requirements on a daily basis.



Point of Sale Solutions

Our compact cash recycling solution removes the need for staff to handle cash at the point of sale. Easily integrated with your existing POS system our solution securely automates note and/or coin handling at payment positions minimising the risk of errors and shrinkage while enhancing staff productivity and customer service.



Back Office Solutions

Enables the automated processing and recycling of notes and/or coins that speeds up start and end of day processes as well as shift changes, reduces the risk of cash losses and enhances the productivity of your staff.



Closed Loop Solutions

When our POS and Back Office solutions are combined the movement of cash is accelerated from the customer right the way through to the bank. Customer transactions become quicker, shift changes and store reconciliations take less time and shrinkage is reduced to zero. Employees do not need to handle cash at any point in the chain.



TAKE THE NEXT STEP WITH US

GLORY

Glory is a global leader in cash technology solutions, helping businesses in more than 100 countries optimise the handling, movement and management of cash. Yet despite our broad reach, we're committed to helping you address your unique challenges and goals – enhancing staff efficiency, reducing operating costs and enabling a more rewarding customer experience.

Contact us today to schedule your **FREE** consultation to allow us to find the best solution for you.

We will help you achieve enhanced service delivery that strengthens your brand and reduces your operational costs.



BOOK A CONSULTATION

Related solutions...

Mach™ SCW-20 Series

A fast, accurate and versatile coin sorter for higher volume counting, sorting and coin authentication applications.



CI-10X

Compact and high-capacity solutions enabling automated cash handling at point-of-sale positions.



CI-100X

Fast secure cash processing and storage in the back office.



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get in touch

Glory Global Solutions

 <https://www.glory-global.com>

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