

GLORY



## VNE SRL “Royal Cash” powered by Glory NMD100 Note & Media Dispenser

Tuscany, Italy





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Lorenzo Verona, Son of the original founder Nino Verona

## ABOUT VNE

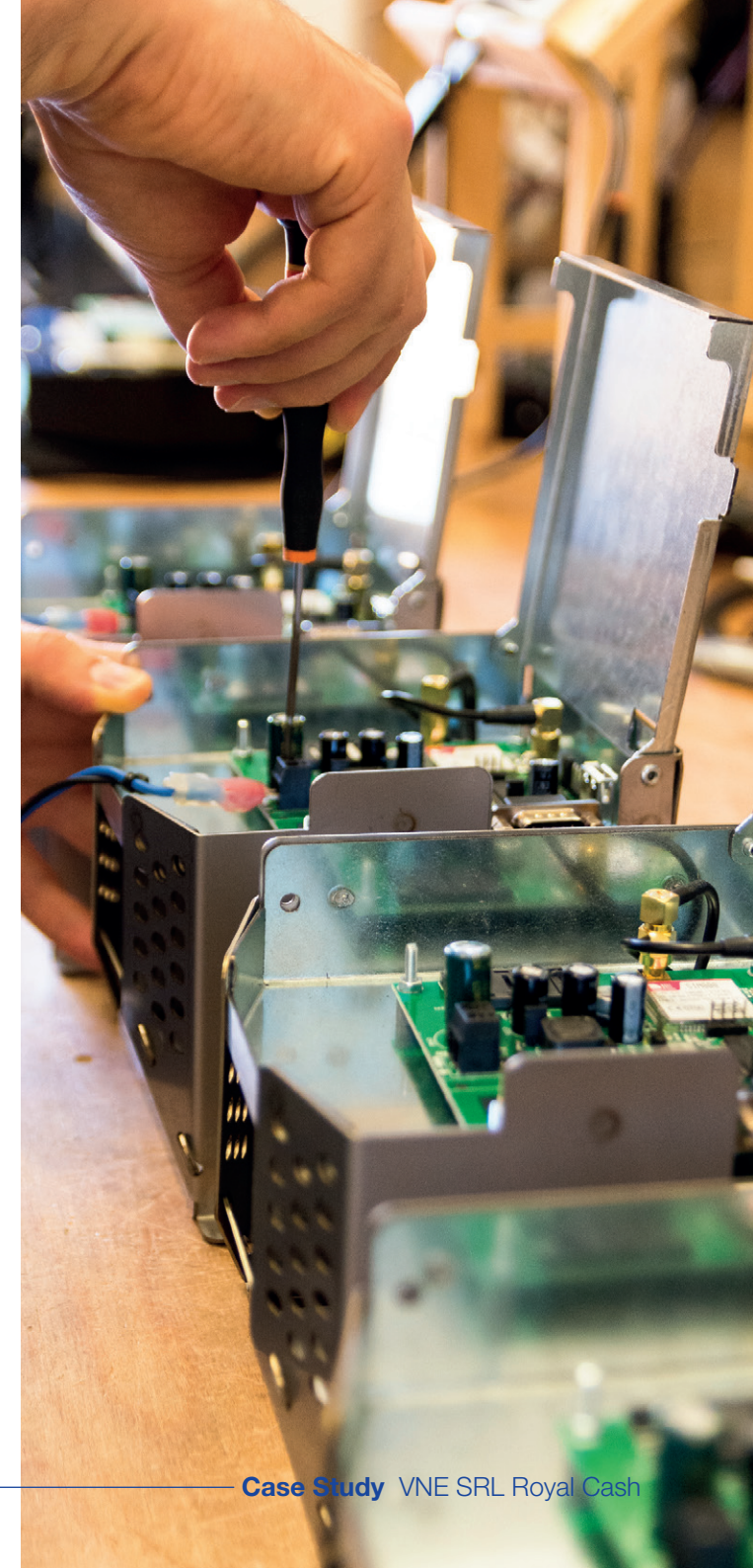
The order book for Tuscany based VNE’s Royal Cash machine, which incorporates Glory’s ever dependable NMD100 banknote dispensing module, has never looked so strong.

Interest in this machine, one of VNE’s strongest, most secure innovations, remains high, thanks to persistent demand from the gaming and casino industries, not just in the Italian market but worldwide too e.g. USA, South America, Russia and South Africa. To date, over 100 units have been shipped overseas, with more still to come much to the delight of Glory OEM Regional Sales Manager Zara Thomas who has worked hard to understand VNE’s business operations and identify further opportunities to strengthen relations with Lorenzo Verona, the Managing Director.



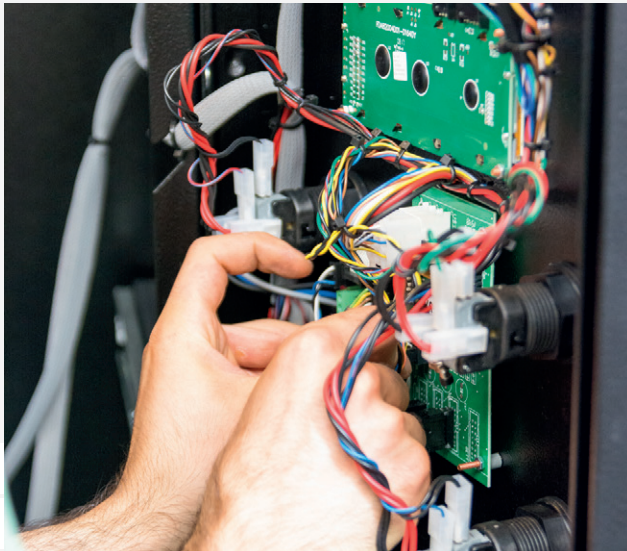
The Verona family, deservedly, is extremely proud of what they have achieved. The company now employs over 60 people in research, design, engineering, customer service, sales, marketing and distribution from its recently expanded HQ in Lucca, Tuscany, Italy. A long way from Nevada, USA where VNE has recently been granted its gaming license by the Control Board.

Lorenzo Verona, son of the original founder Nino Verona, explained the background to the recent acquisition of extensive new warehousing facilities at their head office with me “We had no alternative but to invest in this expansion programme given the company’s ethos of continuous improvement and the need to ship more orders to more places faster than ever before.”



# WHAT GIVES VNE **THE EDGE?**

**Much of its success boils down to its fiercely strong, independent work ethic where the company strives to improve itself and its products every day.**



The engineers are extremely responsive to customer requests for modifications and are relentless in their pursuit of product improvements. The firm is also very adept at obtaining licenses to operate within new markets overseas meaning that the pace of growth is very likely to be sustained.

Beyond gaming VNE serves clients in the retail, hotel, restaurants, catering, parking, vending and kiosk sectors. Indeed, it's especially the retail sector where Lorenzo sees the most potential for advanced cash recycling and dispensing technologies. As you might imagine, VNE is ready to meet this demand with its ability to produce machines offering speed, capacity, reliability, accuracy and security.

These are all qualities which VNE look for in their OEM suppliers. The Royal Cash is revered by its customers for being safe and strong. It features a 10-point locking system with 6mm steel hooks and an electronic lock managed by the software with the ability to set up timed openings like in bank safety vaults. It has a very high capacity of 8000 banknotes (4 denominations in 4 different cassettes each containing up to 2000 banknotes) which, thanks to the NMD100, can be dispensed in a single bunch (as in an ATM) at an impressive speed of 8 banknotes per second.

VNE is proud of its engineering heritage and the speed of customised software implementation wins praise from its various clients. VNE believe that the combination of customisation and competitive pricing mean they offer their clients the best possible quality and value for money.

# NMD100

## NOTE AND MEDIA DISPENSER

With the lowest reject rate on the market, the Glory NMD100 guarantees maximum uptime and consistent, front or rear delivery of up to 100 banknotes per bundle. Offering up to eight cassettes, each holding up to 3000 notes, the NMD100 provides extensive functionality and flexibility for your customers wherever they are deploying your solutions.

### Front or rear access bundle delivery

With easily reconfigurable front or rear service application, the NMD100 reduces stock holding costs and simplifies inventory management. Flexible integration options minimises servicing costs and increases availability.

### Cassette flexibility

The NMD100 offers eight high capacity cassettes, each holding up to 3000 notes each. Each cassette can be individually replenished and is available in several formats. This ensures increased ATM uptime and CIT collection efficiency, as well as delivering complete flexibility and ease of integration to your customers. For increased efficiency, a sealable reject vault or tray is also available.

### Intelligent Double Detection IDD™

Offers unbeatable accuracy and consistent detection of doubles even with severely degraded notes. No mechanical adjustments or intervention necessary.

### High Performance Feed HPF™

Provides consistent and durable feeding, reliable handling of notes of all conditions and the ability to process notes without causing damage.

### Serial Note Recognition SNR

With a recognition accuracy of over 98%, Glory SNR identifies every banknote to reduce any risk to you and your business. The NMD100 is designed in accordance with the recommendations of leading International Standards Organisations including RoHS, UL and CE to allow for final approval when installed in complete systems.





**Indeed, a South American Casino contacted VNE a few months ago requiring a dispenser module with a very high note capacity to fit a relatively small cabinet needed on the gaming floor. Glory's NMD100 was the perfect solution for VNE and with its Royal Cash machine the Casino client ended up with a super high-performance note dispenser integrated in a compact and secure cabinet.**

## THE BENEFITS FOR VNE

It really matters to VNE and their customers that they can depend on a reputable, high quality, international organisation such as Glory OEM to guarantee consistently high levels of machine build, technical support and ongoing customer service. The end customer is also impressed when VNE say they have chosen to work with Glory OEM as the brand is well known and highly admired by those in the know.



As VNE continues to expand in the retail (kiosk) industry, where VNE works very closely with many distributors throughout Italy, it is also investing in new projects in the deposit industry (bill validation with Serial Number Recognition) and is refining its projects for out-door change machines able to withstand adverse weather conditions in the car parking and petrol station self service sectors.

For more details on how your manufacturing business could benefit from being Powered by Glory please contact [zara.thomas@glory-global.com](mailto:zara.thomas@glory-global.com)





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