

GLORY

A GLORY CASHINFINITY™ CASE STUDY

Challenge

A Point of Sale (POS) device was required to save staff time handling cash, improve security and reduce losses associated with manual cash handling.

Solution

Glory's CI-10 cash recycling solution integrated with Henderson Technology EDGEPOS retail software securely automates cash handling at the point-of-sale minimising the risk of errors and cash losses.

Benefits

- Improved security
- ROI in less than 18 months
- Around six hours per week saved on manual cash handling
- Significantly reduced the risk of loss due to error or counterfeits
- Start and end of day processes streamlined



“One of the biggest impacts we’ve seen is the time saved on cashing up – we’ve managed to save around 6 hours per week on our cash management processes.”

Chloe Taylor-Green, Operations & Duty Manager at Spar Western Downs

EDGEPOS® Powered by:
By Retailers, For Retailers 

THE CHALLENGE

The store wanted to save staff time and reduce losses associated with manual cash handling. They also wanted to improve security for staff and streamline their cash management processes.

THE SOLUTION

Spar Western Downs, Stafford installed Glory's CI-10 cash recycling solution integrated with Henderson Technology EDGEPoS retail software to automate cash handling at the point-of-sale, minimise the risk of errors and cash losses, and increase security across the store.

Chloe Taylor-Green, Operations & Duty Manager at Spar Western Downs, explained, "We installed Glory's CI-10 cash recycling solution at our manned and hybrid check outs in June 2023, following a refit of the store."

THE BENEFITS

Chloe adds "Having seen the success of the Glory integration with Henderson Technology EDGEPoS across Northern Ireland, the CI-10 was a natural choice.

One of the main drivers for installation was due to us facing issues with discrepancies, but since implementation of the CI-10 solution, we have eliminated the need for staff to handle cash, and this has significantly reduced the risk of loss due to error or counterfeits. All this means we are managing cash and transactions much more efficiently and securely.

One of the biggest impacts we've seen is the time saved on cashing up – we've managed to save around 6 hours per week on our cash management processes. What had previously been a multi-day process has been reduced to around 3 ½ hours per week, which is impressive.

Start and end of day processes are streamlined, we are enhancing efficiency and staff can be redeployed to focus their time on our customers and delivering an optimal service. At the end of the day, staff can log off and are no longer having to spend time in the back office or counting tills.



We've been pleasantly surprised by how user-friendly the devices have proven to be, and with training, how our staff have adapted to the new system. We've also been delighted to see that with some initial guidance, our customers have really embraced and enjoy using the devices for payment.

The rollout and deployment took place with minimal disruption to our store and customers, we've been impressed by the Glory engineers who handled the installation and continue to support us."

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