GLORY

THE PIVOTAL INTERFACE

between you and your customers

Leverage smart automation **solutions** at the point-of-sale

IN THE DYNAMIC WORLD OF RETAIL, THE POINT-OF-SALE STANDS AS THE PIVOTAL INTERFACE BETWEEN YOU AND YOUR CUSTOMERS.

However, the efficiency of this area of the store is often marred by a host of challenges that you must navigate to ensure smooth operations and optimal customer satisfaction. These challenges, ranging from technology integration to data security, can significantly impact the efficiency and profitability of your businesses.

While it is undeniable that cash won't be disappearing in the near future, physical cash transactions can still pose a number of challenges at the point-of-sale. While handling cash is not free, it is lower than processing card payments and can be reduced even further through deployment of smart automation technology.

It is therefore essential to reduce complex and time-consuming tasks in-store, as much as possible.

By leveraging smart automation technology, you can give your full attention to customers, focus on customer service, and transform your businesses to match ever-changing customer behaviour and expectations.

From flexible POS and mobile POS, self-checkout and kiosks, to cash automation solutions, combined with our fully managed cloud applications and support services – Glory has a solution.

A seamless and **service-driven** point-of-sale experience

Today's consumers do many of their routine transactions online, but when they come into your store, that's when you have your best chance to establish a relationship, nurture it, build loyalty and grow the value of your customer base.

The point-of-sale is the last experience a customer will have with your brand in-store. Therefore, it's imperative that the experience is seamless, and service driven. Consumers expect choice and convenience when shopping and paying for their goods.

For you, the point-of sale area is complex to manage and poses many operational challenges:

Preparation of cash tills is time-consuming, expensive, and prone to errors.

Poor payment experience can lead to consumer dissatisfaction.

Many human touch points and a certain amount of insecurity.

Add new service offerings in-store to complete with online-only retailers and grow revenue.

Cost of losses (theft, shrinkage, counterfeit) can severely impact store profitability.

Managing staff resources to better deal with labour shortages.

Customers demand the choice to pay with cash without feeling uncomfortable.

Technology is transforming retail

Whatever the volume of cash flowing through your stores, Glory has a retail smart automation solution to accelerate transactions and enhance customer service.

At Glory, we believe that every interaction is an opportunity for deeper engagement with your customers. Our smart automation solutions improve the ordering, checkout, and payment experience throughout your customer's journey. Leaving you confident that when your customers walk away from your store, they will soon be back for more.

Enhance customer experience

Provide faster and accurate cash transactions.

Improve customer service while enhancing the efficiency.

Increases brand loyalty through positive and reliable checkout experiences.

Provides customers a choice on how to check out.

Improve operations and efficiency

Remove time-consuming cash processes to save time and increase efficiency and profitability.

Reduce reconciliation time and end-of-day reporting.

Remote device management aids in monitoring equipment to reduce any downtime affecting customers.

Relieve staff from unprofitable tasks, free-up employees to perform value-add activities.

Low cost of ownership

Improve in-store security and minimise the risk of shrinkage and robbery and accepting counterfeits.

Create a better and safer work environment for employees.

POS agnostic for quick integration.

Quality products, designed to deliver for years to come.

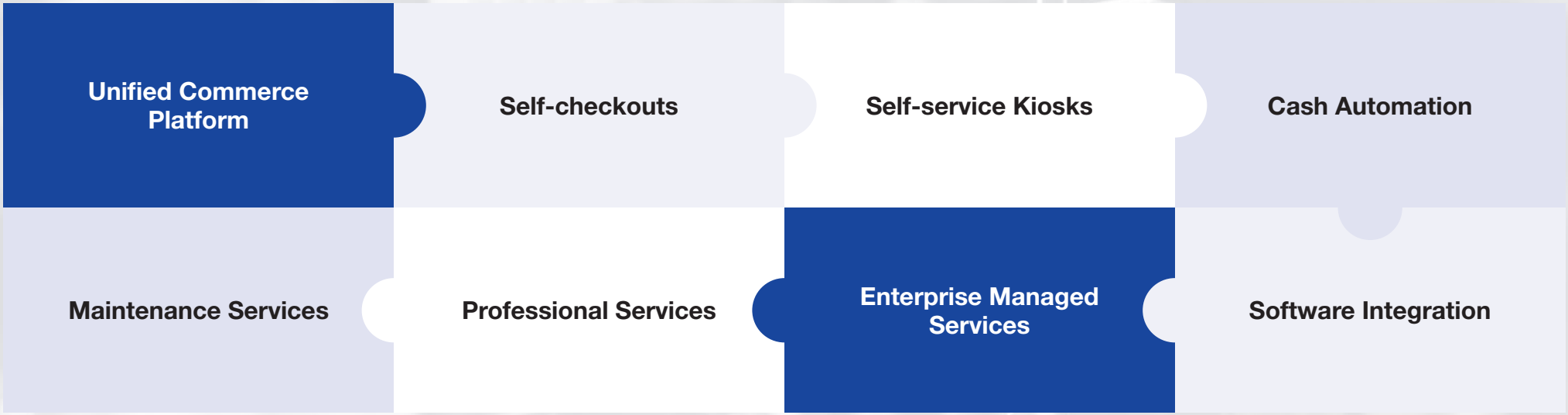
Experiences that match expectations

Glory's portfolio consists of a suite of hardware, software, and services to increase operational efficiency, enhance security and release staff to focus on the experience they deliver.

Our innovative technologies, our experienced professionals, and our commitment to the success of our customers, allows us to design custom solutions that deliver real improvements in business performance.

Glory can help you save time, money, and resources. We will transform your business and reinvent in-store customer interactions; all to enable you to focus on customer experience.

Our modular solutions can be installed into traditional checkout lanes or self-service and fit to any retail environment or store format.



Unified Commerce Platform

flooid
a GLORY company

Create the shopping experiences your customers demand with our powerful and resilient cloud native unified commerce platform.

The openness and scalability of Flooid's hardware agnostic platform, allows you to connect leading tech partners into a single commerce solution to adapt to business change, innovate quickly and optimise for growth, today and for the future.

Move away from siloed online and instore channels and seamlessly connect all your customer touchpoints with a powerful cloud-native unified commerce engine that handles promotions, coupons, receipts, prices, orders, deliveries, taxation, payment and more across all channels, regardless of store format or market.

Flooid's platform, partners and tools deliver innovative commerce experiences for modern retail. From flexible POS and Mobile POS to self-checkout, personalised offers, and Endless Aisle capabilities, with our fully managed cloud applications we've got you covered.

Convertible Lane: Flooid's Self Checkout Convertible Lane solution works with your existing systems, meaning no rip and replace of existing hardware. Registers easily become Convertible Lanes, capable of being operated by either customers or staff.

Personalised Offers: Flooid's Personalised Offers enable customer engagement instore and out, 24 hours a day, across any channel – delivering the right offers, to the right customers, at the right time, wherever they are.

Endless Aisle/Click & Collect: With Flooid's Endless Aisle capabilities we merge online and instore stock, meaning customers can easily order any product for delivery to home or store, so you'll never lose a sale due to unavailability.

Self Service: Transform the store experience by giving your customers the choice of how they shop instore. With Flooid's Self Service options, customers can scan and pay for items at a self-checkout, with their mobile phone or with a store-provided handheld scanning device.

POS: All your systems and touchpoints work together in one modern platform that connects your entire store. Flooid's POS drives a seamless customer experience across all touchpoints and provides a consolidated view of business across all channels and stores.

Mobile POS: Flooid's Mobile POS solution delivers flexibility and a more engaging customer experience while reducing checkout times and allowing staff to focus on higher value tasks including returns, order taking, and arranging deliveries to the home or store.

Food and Beverage: Align table management, orders, inventory and cash on one platform. Flooid's Food and Beverage application works seamlessly alongside grocery, speciality and general merchandise formats – ideal for gaining a single view of the customer.

Inventory: Keep your staff up-to-date with our real-time inventory management solution and an intuitive UI that enables them to receive, categorise, and manage inventory effectively. With Flooid's inventory management you can check stock levels, receive perpetual updates, make stock adjustments, check delivery schedules, and more.

Retail Self-checkout

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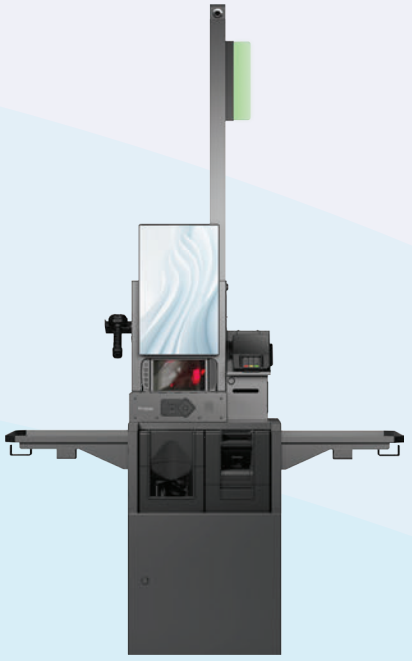
With more customers choosing to self-serve, why not give them the best experience?

Big or small, we have the flexibility and the support to deliver on your business objectives and enhance your retail environment. Available with a wide range of configurations and options, our self-checkout solutions are easily adaptable and ready to make a major impact on your business. Self-checkout solutions not only deliver greater efficiency across the entire checkout and cash management process, they also release your staff to focus on higher value activities – concentrating on customer service and providing a better experience on the shop floor.

S22

Designed for smaller stores, the S22 Lite compact self-checkout solution gives your customers control without sacrificing selling space. Cash, card and mobile payment options mean all your customers will benefit from the enhanced checkout experience.



Module-S

Every store is different. Layout. Footprint. Range. Whatever your specific needs, the Module-S's modular design makes it the perfect fit to bring the benefits of self-checkout to your stores.

Self-service Kiosk

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Self-order and pay kiosk solutions are intuitive, quick and help reduce customer waiting times.

When your business is built on convenience, finding the right interactive kiosk is key to keeping your customers satisfied and maximising your profits. Managing high footfall areas such as your café, fast-food provisions or information points with self-order and pay kiosks will reduce pressure on your staff and let them focus on customer experience.

K22

If you're interested in increasing order size and improving customer experience the K22 Compact self-service kiosk will deliver. Available in wall mounted, free-standing or counter-top configurations the K22 is suitable for any retail space design.

K27 Lite

Ultra-thin and ultra sleek, the K27 Lite self-service kiosk is about delivering maximum impact in compact retail spaces. Increase your average check size, enhance staff productivity and improve customer service, all without sacrificing too much floor space.

C27

Providing a one-stop self-service journey for your customers, the C27 will deliver. Combining state-of-the-art kiosks and cash automation technology, this innovative and all-in-one solution enhances efficiency and convenience.

Cash **Automation**

CASHINFINITY
GLORY Retail Solution

Automating point-of sale cash handling with recycling technology dramatically accelerates all cash related tasks.

Reconciliation is fundamentally changed, the eradication of discrepancies and reduced time spent on end-of-day reconciliation can have significant results for productivity.

CI-5

A small, desktop cash recycling system, specifically designed for smaller retail environments, the CI-5 securely automates cash handling at payment positions.

CI-10X

The CI-10X compact cash recycling system is easily integrated into cash desks and self-checkouts, removing the need for staff to manage cash at the point-of-sale.

CI-50B/CI-10CX

This solution offers a higher banknote capacity for point-of-sale positions that handle larger volumes of notes, alongside coin handling with the CI-10CX.

CI-Hybrid 15X Payment station

CI-Hybrid 15X provides an easy and flexible solution for installing a cash recycling device at the point-of-sale. Payment can be moved away from the main counter and frees up staff time to dedicate to more value-add activities.

Software Integration

Comprehensive and quick integration of retail cash management solutions is essential to realising their benefits.

Plug-and-play terminal applications for the point-of-sale, provide immediate control of CASHINFINITY™ devices, with minimal integration. In addition, centralised cash management software optimises cash handling activities throughout the store.

CI-Activate

CI-ACTIVATE from Glory, offers out-of-the-box POS connectivity, and is designed to simplify this integration task. Straightforward installation and configuration, enabling virtually instant access to secure cash transactions and comprehensive administrative functions; providing a seamless experience for both staff and customers.

CI-Regi

CI-Regi can fully control and support CASHINFINITY front office devices from an Android tablet. By using CI-Regi, further POS integration is no longer required. With a user-friendly screen design, full functionality support and security control, CI-Regi allows the benefits of CASHINFINITY devices to be instantly available.

CI-SERVERX

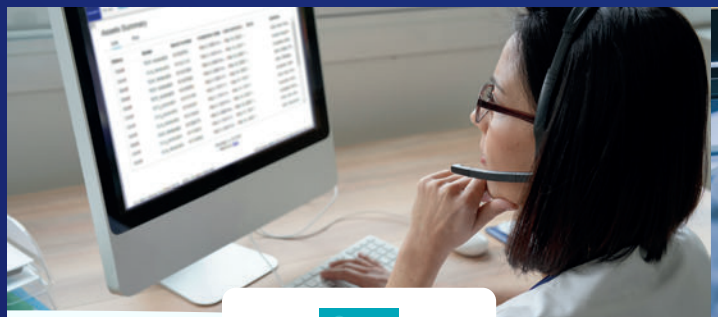
This web-based reporting tool provides customised dashboard layouts to show specific reports and data. Integrated with CASHINFINITY cash recyclers, CI-SERVERX supports a wide range of user operations that allow your store managers to receive real-time device updates, status information and manage devices remotely.

Enterprise
Managed Services

UBIQULAR™

Enable enhanced decision making based on data driven insights.

Glory's UBIQULAR Enterprise Managed Services provide insight into your cash operation in and beyond the store, and ultimately to the point of bank credit. Glory can help you focus on your core business activities and relieve cashiers of cash related tasks, leaving time to concentrate on their primary role of serving customers.



UBIQULAR™ Bridge

Remote monitoring and device management for asset optimisation

By continuously monitoring the performance of cash automation devices, Glory can manage your fleet proactively and efficiently; thereby increasing operational availability and providing real time performance data. UBIQULAR Bridge also provides supplementary data for proactive support, faster issue resolution to help users and critical product health checks, resulting in higher operational availability.

UBIQULAR™ Inform

Automated business intelligence and reporting for process optimisation

UBIQULAR Inform is a user-driven software solution which provides data regarding cash that is processed through cash handling devices. UBIQULAR Inform provides organisations the ability to view, compare and analyse cash processing data from different connected devices and locations within its infrastructure, thereby optimising resource utilisation and delivering higher performance.

UBIQULAR™ BridgePlus

Scheduled patch management and update service for retailers

UBIQULAR BridgePlus is a Glory managed service providing patch management and updates to your Glory devices. As a result of growing demand for IT security solutions and compliance, Glory can offer a centrally managed and deployed, subscription-based service to ensure your cash automation devices are always up-to-date.

Professional and **Managed Services**

Professional services and asset management for reliable business performance.

Professional services

Glory Professional Services provides industry leading expertise across a wide spectrum of offerings to drive customised technology deployments tailored to your business.

Glory puts its experienced Professional Services teams to work for you and leverages decades of combined experience in cash automation to ensure our clients optimise their cash automation technology deployments and maximise their ROI.

Maintenance and managed services

Glory's full suite of support services are with you every step of the way. We support a smooth on-boarding process and optimise the performance of devices in your estate, through to managing change as and when you need to adapt.

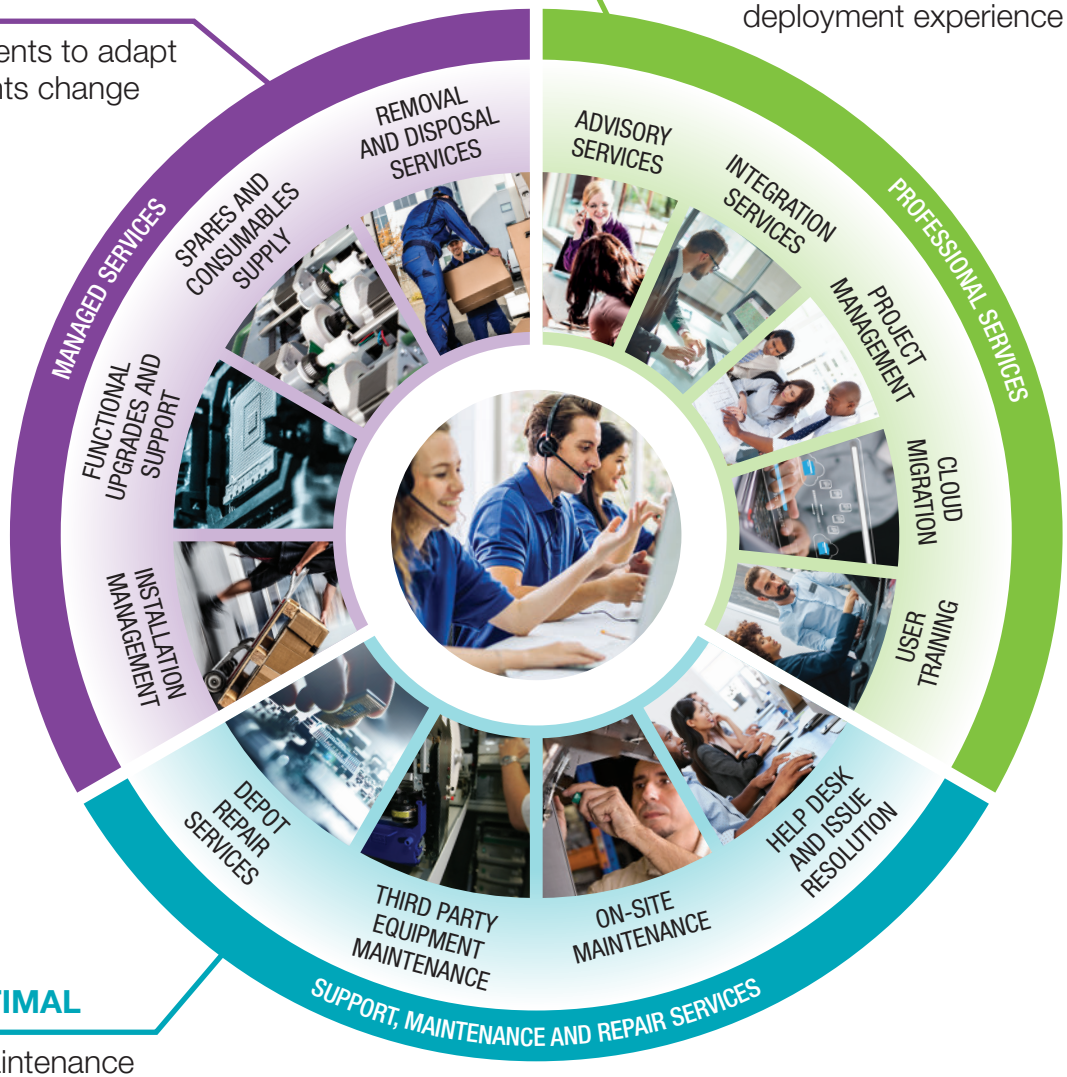
Through the supply of superior products, which allow you to focus on your customers, combined with quality services that optimise the performance of devices in your estate.

FROM INITIAL DELIVERY TO END-OF-LIFE

allow your investments to adapt as your requirements change

EARLY PLANNING SERVICES

to ensure seamless integration of your investments and a smooth deployment experience



KEEP YOUR SOLUTIONS OPTIMAL

through regular maintenance services to ensure they are fit for purpose in your environment

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