

TANIGUCHI'S STORY



Name: Taniguchi
 Current Role & Function:
Regional Sales and Distributor Support
 Location: Singapore

I first came into contact with Glory when I was working with a Japanese Economic publisher. I immediately noticed the company had a vast range of products, high end technologies and business opportunities in the financial and retail sector. So when a vacancy became available I seized the opportunity, and here I am!

Over the years, Glory has supported and enabled me to become the salesman I am today. I have been able to grow and develop my management and communication skills as well as my sales techniques.

Glory continually strives to develop better products and have a hugely talented team of engineers working towards this. As a result endless opportunities have been created for sales to venture into to both new and returning markets.

KEY ACHIEVEMENTS

1. Successfully installed TCR machines in Indonesia with the team support from Glory Japan.
2. Anchored entrance sales into Myanmar with GFS-100.

My role involves travelling to ASEAN countries to explore their culture and behaviour in order to better understand which products are most relevant for their market.

CAREER HISTORY WITHIN GLORY GLOBAL SOLUTIONS

