

GLORY

GLORY, working in  
partnership with  
major hotel brands





# HOW DOES MANUAL CASH HANDLING IMPACT HOTELS?

## HOTEL CASH MANAGEMENT PROCESSES ARE IMPACTED BY:

- 24/7 operating model
- Multiple staff shift changes
- Shared till process or/and multiple cash float management
- Multiple balance & reconciliation processes
- Multi currency management

## WHAT ARE THE EFFECTS ON THE BUSINESS?

**Efficiency** Handling cash is a long and intensive labour process. It involves many process steps and human interaction. It's time consuming and can be unproductive.

**Working Capital** Moving cash from point of sale to the bank account can be a long and complex process. The value of the cash cannot be released as working capital until this process is complete.

**Security** Actual cost of losses (shrinkage, counterfeit, discrepancies) can add-up to a significant amount and severely impact hotel profitability.

**Guest Experience** Skilled people spend a lot of their working day managing cash rather than being customer facing.

# HOW GLORY SOLUTIONS CAN IMPROVE YOUR CASH PROCESSES:

Reduce back office tasks

Reduce cash errors

Redeploy staff time  
and attention to guests

Improve staff experience



Reduce in-house idle cash

Improve security and  
reduce in-house shrinkage

Optimise CIT costs

# CASHINFINITY

## – BACK OFFICE SOLUTIONS

**CASHINFINITY Back-Office solutions reduce the burden and risk of your back-office cash processes.**

Automated processing of cash accelerates start and end of day processes, as well as shift changes; reduces the risk of cash shrinkage, enhances the productivity of your staff and enables provisional credit (where available).

The CASHINFINITY Back-Office range can fit the needs of the hotelier, whether that be volumes of cash or available surface area:



**Large volume of cash**



**Mid volume of cash**



**Small volume of cash**

# CASHINFINITY

## – FRONT OFFICE SOLUTIONS

**CASHINFINITY Front-Office solutions optimise the payment processes and reduce the risk of shrinkage and discrepancies at the front-end.**

Automated processing of cash removes the need for staff to handle cash at the point of sales. It accelerates start and end of day processes as well as shift changes; reduces the risk of cash shrinkage, enhances the productivity of your staff and the customer service.

The CASHINFINITY Front-Office range fits to every needs, surface areas and cash volumes of hoteliers.



**Small volume of cash**



**Mid volume of cash**



**Large volume of cash**



# PROCESS IMPROVEMENT RESULTS FOUND IN CURRENT INSTALLATIONS

CASHIER	TIME	GLORY CI-100	TIME
Float preparation	10 minutes	Float preparation	3 minutes
End of day tasks	30 minutes	End of day tasks	5 minutes

CASHIER TIMESAVING **30 MINUTES** PER CASHIER / DAY

FINANCE MANAGER	TIME	GLORY CI-100	TIME
Cash tasks (Safe verification 3 × per day)	Total 45 minutes	Cash tasks (Safe verification 3 × per day)	6 minutes (2 mins to run verification report)
Manual EOD reconciliation	120 minutes	Automated EOD reconciliation	5 minutes

FINANCE TIMESAVING **155 MINUTES** PER DAY

Source Based on internal findings of a hotel with 200 bedrooms with a cash intake of £20,000 per day.



**Glory is the world's leading cash technology solutions company, operating across the financial, retail, cash centre and gaming industries.**

Our cash automation technologies and process engineering services help businesses in more than 100 countries optimise the handling, movement and management of cash. While we span the globe, we personally engage with each customer to address their unique challenges and goals – enhancing staff efficiency, reducing operating costs and enabling a more rewarding customer experience.

For further information on Glory's cash solutions, please contact your dedicated Account Manager or visit us at [glory-global.com](http://glory-global.com)

**We look forward to working with you in the future.**

# GLORY WORKS WITH SOME OF THE LARGEST HOTEL CHAINS ACROSS THE GLOBE

**“Especially on a Monday this saves us at least a few hours due to not needing to count and check pay ins.”**

**“It saves Finance a lot of time – simply by not having to count the cash daily – on average around 30 minutes up to an hour per day, more time saved on Mondays (no need to count 3 days worth of cash).”**

Finance, Marriott International

**“It’s very easy to use and once everyone was fully trained we’ve not experienced any problems with it. Everyone is happy with it and associates/managers comments are very positive. Everyone likes it.”**

**“Ordering change is easier as it’s much easier to check the balance of the machine. No need to count the safe anymore (3 times a day) – time saving of around 45 minutes per day.”**

Operations, Hilton

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