

GLORY

# A “Keep It Simple” Solution

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# A “KEEP IT SIMPLE” SOLUTION

**Implementing cash recyclers in a branch is typically accompanied by a number of complex sub-initiatives that when successfully executed, can help ensure the success of the overall project. Amongst these are integration of recyclers to the teller software, network connectivity, software installation, training, implementation of industry best practices, and managing the needed process changes. The physical installation also needs to be managed, usually working with bank’s third party design-build firm or contractor. Missteps here are costly.**

While large and complex deployments of cash recyclers can deliver big returns in the areas of branch efficiency, cash security, customer experience and staff enablement, what if you could somehow reduce the complexity and associated cost of implementing teller cash recycling in the branch and still realize many of the benefits. Who better to reduce or remove the complexities than the company that deals with them most often and most effectively? Glory.

This brings us to a new and exciting cash recycling solution called Vertera® ETD. The ETD acronym simply serves to describe the unit’s function, an Electronic Teller Drawer. It is a single user “personal cash recycler” that simply replaces the traditional cash drawer. It easily fits into the space now occupied by your current teller pedestals and even provides lockable space for items like rolled or loose coins or other items of value.

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The construction costs are near zero, and the unit fits well even into the most space-constrained areas. Using proven Glory technology, Vertera ETD authenticates, counts, and validates notes deposited, stores them and dispenses notes automatically and accurately, recycling the notes deposited.

### **Value Delivered**

The Vertera ETD solution improves customer interaction as well as the overall in-branch experience for both clients and staff by eliminating manual and redundant counting of banknotes, making customer transactions faster and wait times shorter while keeping tellers out of the vault and at the teller line. Staff members now have the time and focus necessary for relationship-building and selling initiatives. A simplified day-end process also makes balancing fast and simple, reducing staff stress related to balancing at end of shift.

### **Disruption Minimized**

Because Vertera ETD is a single user/single custody device that replaces the traditional cash drawer, it can be implemented quickly at a low cost with minimal disruption. There are no significant changes to daily teller operations and security is comparable to a typical cash drawer or cash trolley. Since it replaces the traditional teller pedestal, there are no expensive construction cost outlays or delays.

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INITIATIVES.**



Vertera ETD completes the family of Glory's world-leading line-up of teller cash recyclers [TCRs] by providing a single user, "keep it simple" alternative that can be deployed quickly and inexpensively, yet still deliver many of the benefits of our multi-user, higher capacity TCRs. Targeted at applications requiring 150 transactions or fewer per day, Vertera ETD is also a great starting point for transforming your branches or moving from traditional tellers to sellers or expanded client service roles such as Universal Bankers. Possible other applications for this solution include using it as a "peak day" unit at an extra teller station in an existing branch, in a private banking setting, mini-branch or even a new branch.

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