



It's about
Time

Automating the cash
processes in your branch

37%

of all transactions
at the teller line
involve cash

Kronos, 2019

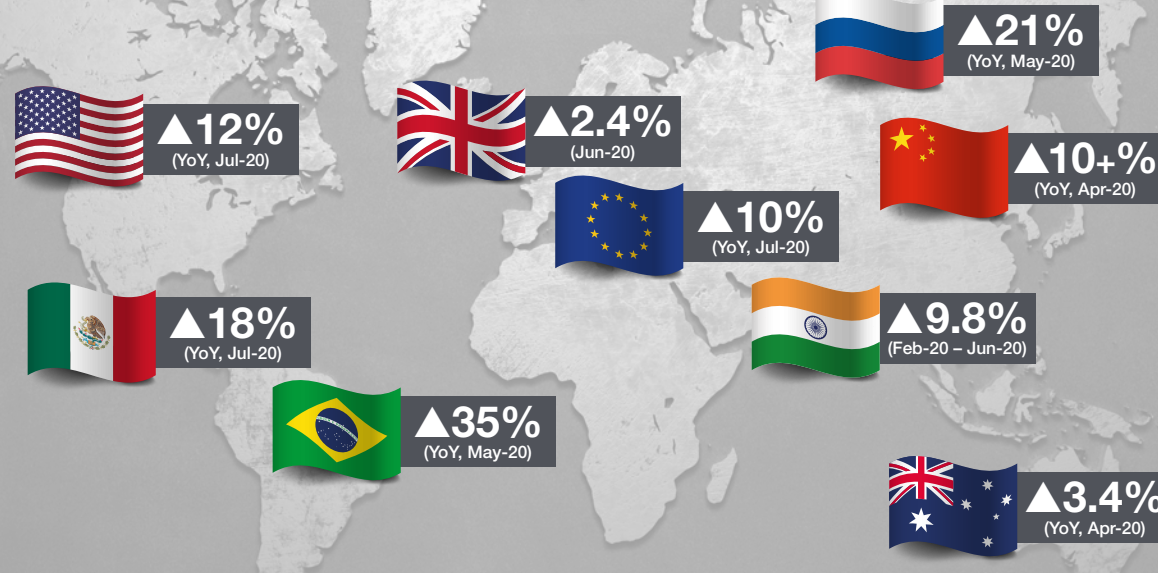
88%

of small business
customers visit the branch to
deposit cash (and checks)

YouGov 2019



Cash in circulation growth



Sources: Federal Reserve Bank of St. Louis, ECB, Reserve Bank of India, Ashworth & Goodhart, VoxEU

How much time...



Glory TCRs can save for you

Managing cash flow

including start- and end-of-day
procedures times,
vault buy and
sell times

**reduced by
up to 50%**



Shift **opening and
closing** processes
reduced by up to

30mins
per teller



(Glory Customer Deployments)

**Teller cash
transaction**
times **reduced** by
35-50%

Release tellers
to deliver
higher levels
of **customer
engagement**
and
experience



**Higher customer
satisfaction** with
shorter lines



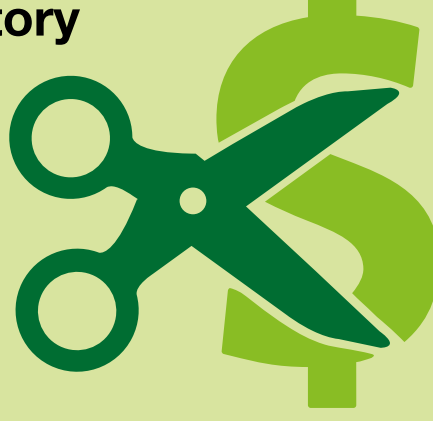
Beyond time...



The benefits for everyone

**Reduce in-branch
cash inventory
and costs**
by

**20 to
40%**



**Sort and
validate notes**
in branch –

**deploy
fit notes**
in ATMs



Optimized CIT collections
and deliveries
reduce costs
by

**20 to
47%**



Enables

open-plan 'retail-style'

branch design
to optimize
efficiency to
**enhance
customer
experience**



**Improved
branch
security**

and **reduced**
risk of robbery



Real time...



Real customers

**End-of-day
balancing time
reduced by**

66%

Silver State Schools

**Improved
cash handling
processes resulting
in productivity
increase of over**

10%

Bankia

**Improvements
in queue
times up by**

30%

Banco Sabadell

**Increased
the speed of
balancing and
shortened end of
day process by**

50%

Telhio

It's time to hear...



What our customers say

**“With the Glory TCRs we have seen a sales
increase of 8.7% (YOY), and are able to sell an
average 15 more products a month.”**

Ben Hopper
Vice President of Retail Strategy & Transformation,
First Horizon

**“Our branches have seen immediate results
since implementing Glory's cash recyclers.
Working with Glory has been a game changer
for us and improved our member experience.”**

Heather Nally
VP of Sales & Services, Purdue Credit Union

**“The focus for cash handling has shifted
from the cash you're counting to focusing
on your customer.”**

Tammy Goertz
Senior Vice President of Branch Operations,
First National Bank of Bastrop

**“The Glory TCR has more than met our
expectations and has genuinely improved
our customer and staff experience.”**

Raichelle L. Kallery
Senior Retail Banking Officer & SVP,
The Savings Bank

It's time to talk to Glory.



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