

GLORY

Enhancing cash handling security and customer satisfaction

The Fruits of the World, Spain



THE CHALLENGE

The fruit shop 'The Fruits of the World' needed a sophisticated solution to minimise cash handing from the start to the end of the business day.

The fruit shop is located in a modern business park and is open for long operating hours each day, weekends inclusive. In a business like this, it is not possible for the owner to be on site all the time. Therefore, there was a business requirement to automate certain processes, such as cash management.

In addition, it was very important to optimise the time required to prepare change funds, eliminate discrepancies in cash counting, perform counterfeit detection and to have a quick reconciliation process.

Security was also an important factor; with a long business day, The Fruits of the World needed a solution that ensured the cash drawer didn't need to constantly open.

Speed and efficiency were also important factors that were taken into consideration, as during peak hours at the fruit shop there are high volumes of customers who have minimal time in which to do their shopping.

"With the CASHINFINITY™ solution from Glory, we can save 30 minutes per day when carrying out cash balancing."

José Luis Caro, The Fruits of the World Owner

THE SOLUTION

The Fruits of the World needed to perform cash management processes with accuracy, efficiency, securely and without errors.

It was also important for the business to prevent employees from touching money, in order to increase the level of hygiene in the shop.

In addition, The Fruits of the World was seeking a machine with a compact design that could be easily integrated into the shop's layout, giving greater comfort to users and leading to greater profitability.

Therefore, The Fruits of the World considered that the CASHINFINITY CI-10 from Glory was the right solution to meet their needs, offering proven reliability and performance.



THE BENEFITS FOR THE FRUITS OF THE WORLD

The fruit shop 'The Fruits of the World' needed a sophisticated solution to minimise cash handing from the start to the end of the business day

COST SAVINGS

Since The Fruits of the World installed the sophisticated CASHINFINITY CI-10 solution from Glory, the cash management process in the shop is performed faster and without errors. Furthermore, they save 30 minutes per day when carrying out cash balancing.

In addition, counterfeit banknote detection and foreign object/counterfeit coin detection helps the fruit shop to significantly reduce losses.

HIGHER LEVEL OF HYGIENE

The CI-10 from Glory offers an additional benefit, as employees do not touch money at anytime, which increases the level of hygiene in the shop. This is a key factor for a business of this kind.

STAFF PRODUCTIVITY

In the fruit shop, there are peak hours when it is key to assist customers very quickly; the busiest days can see up to 300 cash transactions carried out in the fruit shop.

The extraordinary performance of the CI-10 solution from Glory enabled The Fruits of the World to significantly increase employee productivity. Staff are now more satisfied and have less stress, as they do not have to balance cash or prepare change funds manually, and therefore can dedicate more time to customers.

CUSTOMER ENGAGEMENT

Customers are also now more satisfied, as the waiting time to be assisted is considerably less. Staff can assist them quickly and offer them a more personalised service.



The Fruits of the World solution is part of the overall retail offering from Glory – an offering that addresses the breadth of cash management requirements throughout the Retail Cash Chain. Glory's specialist knowledge and expertise ensures any retail organisation can optimise its entire cash chain to improve its bottom line – transforming cash from its customer's pocket into a healthy profit.



OPTIMISING THE RETAIL CASH CHAIN

Automate | Authenticate | Secure | Accelerate

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