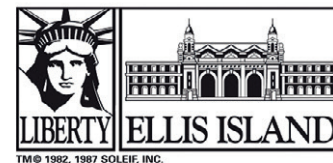


GLORY



Minimized operative risk and increased efficiency

The Statue of Liberty & Ellis Island National Monument





“Glory has been great to work with and I would absolutely recommend them to colleagues and other retailers. The company has shown terrific customer service, both at the time of procurement and since the machines were installed. On installation the machines were pretty much ‘plug and play’ as the software was so simple for our cashiers to use, but we are always safe in the knowledge that the Glory service team can help if we have any questions.”

Bradford Hill, President, Evelyn Hill Inc., Concessioner to The Statue of Liberty & Ellis Island National Monument

ABOUT THE STATUE OF LIBERTY & ELLIS ISLAND NATIONAL MONUMENT

Liberty Island and Ellis Island are two small islands located in the Upper New York Bay close to Manhattan.

Liberty Island is home to The Statue of Liberty which was a gift of friendship from the people of France to the United States and is recognized as a universal symbol of freedom and democracy.

The Statue of Liberty was dedicated on October 28, 1886. It was designated as a National Monument in 1924. Employees of the National Park Service have been caring for the colossal copper statue since 1933.

Ellis Island became known as the gateway to New York for millions of immigrants. More than 12 million immigrants entered the United States through Ellis Island during the years 1892 to 1924. Today, over 100 million Americans can trace their ancestry to the immigrants who crossed this island before dispersing to points all over the country.

Nowadays, Ellis Island is home to the Ellis Island Immigration Museum, which also includes the American Family Immigration History Center. Liberty Island and Ellis Island have both become popular destinations for visitors in New York City.

THE CHALLENGE

After being severely damaged by Hurricane Sandy in October 2012, the Statue of Liberty & Ellis Island National Monument were closed for a number of months undergoing major renovations.

On reopening to the public the following year, the Statue of Liberty & Ellis Island National Monument needed an efficient method of handling cash from ticket sales and concessions that wouldn't require additional staffing resources.

This cash handling solution needed to:

- Minimize operative risk
- Safely secure a significant amount of cash from ticket sales and concessions
- Reduce cash handling labor costs
- Increase the efficiency and accuracy of bank deposits



THE SOLUTION

The Statue of Liberty & Ellis Island National Monument reviewed their options from various cash management companies. They chose Glory, based on the quality of products, customer service, and their ability to provide excellent in-house service programs and maintenance.

Prior to a recommendation, Glory visited the customer's operations to conduct an Investment Analysis and an evaluation of their needs. This critical step ensured Glory was recommending the right solution for The Statue of Liberty & Ellis Island. Ultimately, they installed a CI-300B and CI-100C on Ellis Island, and two CI-300B's on Liberty Island. The equipment was easily and quickly installed, and staff were trained the following day. With very simple maintenance and intuitive software for cashiers, these staff were able to start using the equipment to maximum effect immediately.



CASHINFINITY SOLUTION CI-300

Glory's CASHINFINITY™ Retail Solutions provide cash technology which accelerate movement of cash through the cash chain. It provides secure cash handling, centralized control of cash inventory and optimization of all cash processes throughout a store. CASHINFINITY is the most advantageous cash management system with remarkable flexibility and extensibility for retailers to fit any size of store, various business segments and each investment plan.

The CI-300 cash recycling system consists of a banknote recycler (CI-300B) and a coin recycler (CI-100C), offering improved security and reduced cash handling time in retail applications; during day-open, shift change and day-close operations. CI-300 offers the cashier a quick and easy solution for handling cash in the back office of a retail environment, allowing managers more time to focus on their core business.





THE BENEFITS FOR THE STATUE OF LIBERTY & ELLIS ISLAND NATIONAL MONUMENT

The Glory machines had an immediate, measurable impact on cash handling at the Statue of Liberty & Ellis Island National Monument:

- Cut cash handling time by two-thirds
- Eliminated the need for the Statue of Liberty & Ellis Island National Monument to hire additional resource to handle cash
- Increased accuracy and efficiency, making cash deposits much easier
- Intuitive design and speedy implementation meant staff could use the machine almost immediately
- Glory maintenance team on standby in case of any questions or problems with the machines



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