



UBIQULAR™ Manage

Simplified cash management
every step of the way

UBIQULAR Manage is a Glory managed service providing Retailers cash management services every step of the way. It allows retailers to focus on their core business activities and relieves them of nearly all cash related labor, leaving time to concentrate on the primary task of serving customers, rather than back-office administration.



UBIQULAR Manage provides retailers an advanced cash management solution to enable them to focus on better customer service and running their business. This flexible service includes cash automation, remote device management, CIT management and provisional credit; working together to help relieve retailers of day-to-day cash management tasks, while improving cash flow and increasing business efficiency.

Retail challenges

- Consumer priorities and behavior is ever-changing and more and more customers are turning to online providers
- Retailers need to focus on their core strengths: customer service and building strong customer relationships
- Online shopping does not provide the same experience of personal service as received in a shop
- Attract new customers and engage with your brand
- Establishing programs to build customer loyalty for business longevity.

Cash challenges

- Expensive cash office processes – limits time to dedicate to customer interactions
- In-store cash exposure, as well as cash transportation out of the store, is a security risk
- Poor cash inventory management– manual schedules for CIT collection and pick-ups are inefficient
- Cost control and cash flow– need to get cash takings to the bank to get credit as soon as possible
- Cashier workload and stress– staff expected to cover a wide range of roles; ‘teller’ and ‘seller’.



What is UBIQULAR Manage?

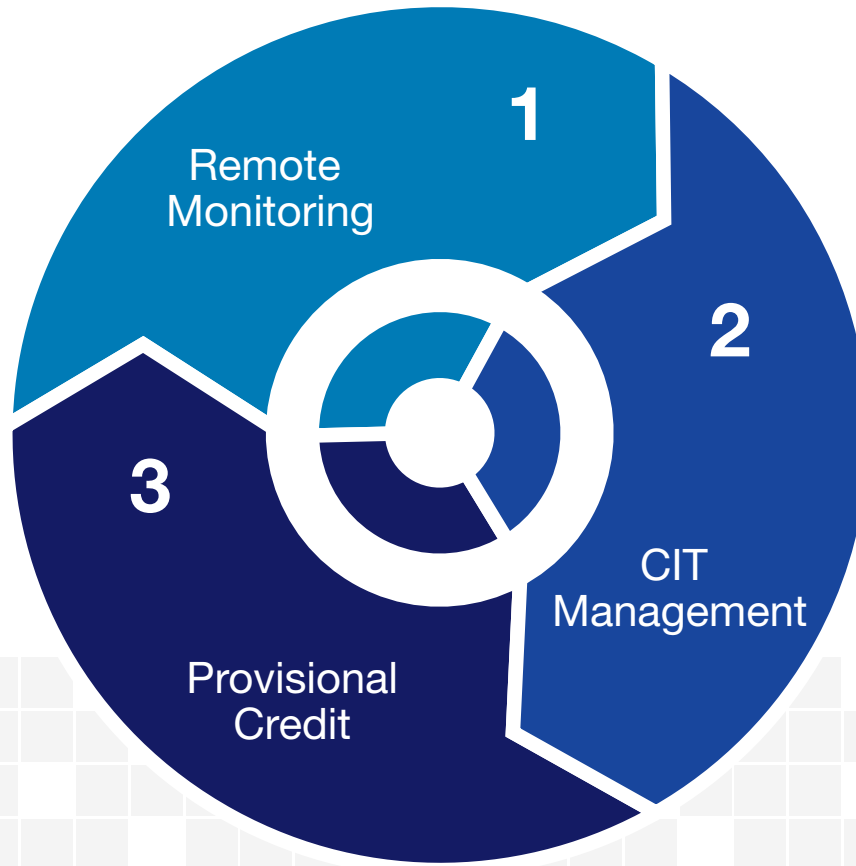
UBIQULAR Manage improves customer satisfaction and accelerates business growth

UBIQULAR Manage is a Glory managed service that comprises three services:

1. Remote Monitoring and Update Management

2. CIT Management

3. Provisional Credit



REMOTE MONITORING AND UPDATE MANAGEMENT

Remote Monitoring and Update Management will maintain device operational availability while improving performance and business intelligence data.

With Glory's remote monitoring and update management service, retailers can ensure that cash handling devices are kept at their best operational state with the latest necessary firmware and configuration updates, without impacting their availability to customers.

- Reduce the frequency of service engineer visits with Glory's user help desk support and intelligent service dispatch
- Proactive device alarms and alerts and early detection of product support needs prevent device errors before they occur, maximizing operational uptime
- No disruption during business hours with remote and convenient firmware and pattern updates
- System management for optimum daily performance
- Improve business efficiency with real-time system status view
- Effective problem resolution and faster return to service
- Business intelligence reporting to improve overall cash flow and cash costs.



CIT MANAGEMENT

Save more time and reduce cash costs with Glory's CIT Management.

Comparing CIT prices and negotiating contracts is an administrative task that with Glory's managed service will gain retailers time and CIT independence. Glory will ensure cash levels in a store remain optimized, using a combination of cash automation systems and software to reduce costly CIT deliveries and collections.

- Change orders, pick-ups and day-to-day CIT relationship management on behalf of the retailer
- Monitor CIT performance and report any deviations – therefore reducing administrative tasks for the retailer
- Optimized cash levels and cash management in the store
- No need for time-consuming price comparisons or contract negotiations
- Removes dependency on a CIT company and on vault counts for daily credit to reduce risks and expenses
- Eliminates time consuming and risky trips to the banks, while improving security and efficiency.



PROVISIONAL CREDIT

Provisional credit will not only improve your cashflow through better availability of your working capital, but will also decrease unnecessary CIT collections and deliveries.

Provisional credit is also part of Glory's UBIQULAR Manage service, and allows funds to be transmitted by the end each business day*, so the value is in a retailers bank account, even before it has been picked up by a CIT provider.

- Eliminates dead cash, extra bank fees or reconciliation, as retailers have no need to worry about consolidating cash from multiple banks
- CIT collection frequency is reduced, therefore driving CIT savings up and costs down
- Subsequent adjustments will be managed by Glory once cash is collected, counted and reconciled
- Preserve and optimize your bank relationships. UBIQULAR Manage allows you to work with your best banking partner.

*Availability depends on regional banking conditions. Please check with your Glory business development team about the availability.



Related solutions...

CI-100X

A high speed, middle capacity banknote recycler that meets the demands of large retail organizations.



CI-300X

Banknote and coin recycling solution that meets the demands of large retail and gaming organizations.



UBIQUULAR™ Bridge

Continuous performance monitoring and remote device management solution.



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