

CASH AUTOMATION AND THE FUTURE OF WORK

Why Are Companies Having Trouble Hiring?

WHY SELF-SERVICE IS HOSPITALITY'S NEW NORMAL

Where have all the uk workers gone?

WHAT'S TO BLAME FOR SHORTAGES IN RETAIL WORKFORCES?

Labor shortages loom over Labor Day

Is there a solution to the hospitality staff crisis?

THE HEADLINES SAY IT ALL

The retail sector is facing increasing challenges. As businesses adapt to changing consumer behaviour, explore in-store and other channels to reach customers and invest in technology, labour shortages are a key roadblock they face. Solutions that optimise the use of staff time and enhance productivity while keeping track of the bottom line become a fundamental need.

For retailers, automation brings multiple advantages, and can contribute to a lower cost structure, address labour shortages and optimise operating efficiencies. Cash automation solutions handle repetitive manual and time-consuming tasks, enabling businesses to make more productive use of staff and focus on more satisfying and profitable customer relationships.



70%

of executives say
labour shortages
will hamper
retail growth*

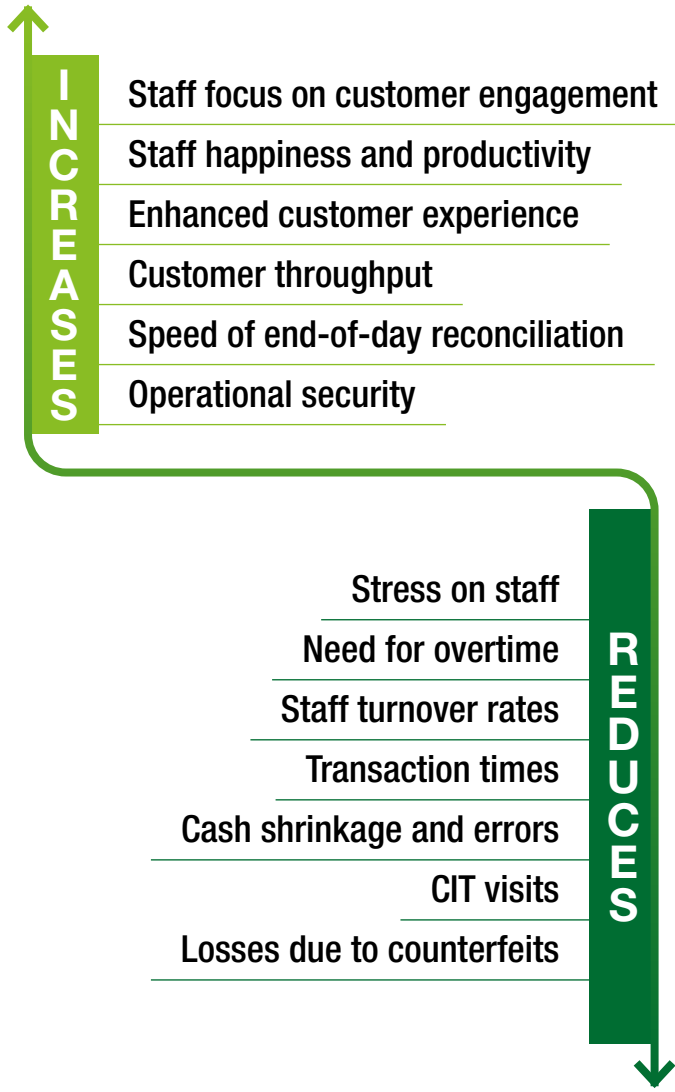
74%

of executives
expect shortages
in customer-facing
positions*

31%

of executives said they are
having to invest most heavily
in recruiting new employees
and retaining them*

GLORY CASH AUTOMATION SOLUTIONS



“\$400K IN SAVINGS AND INCREASED CASH FLOW.”



“CUSTOMER WAITING TIME HAS BEEN REDUCED BY 50%”

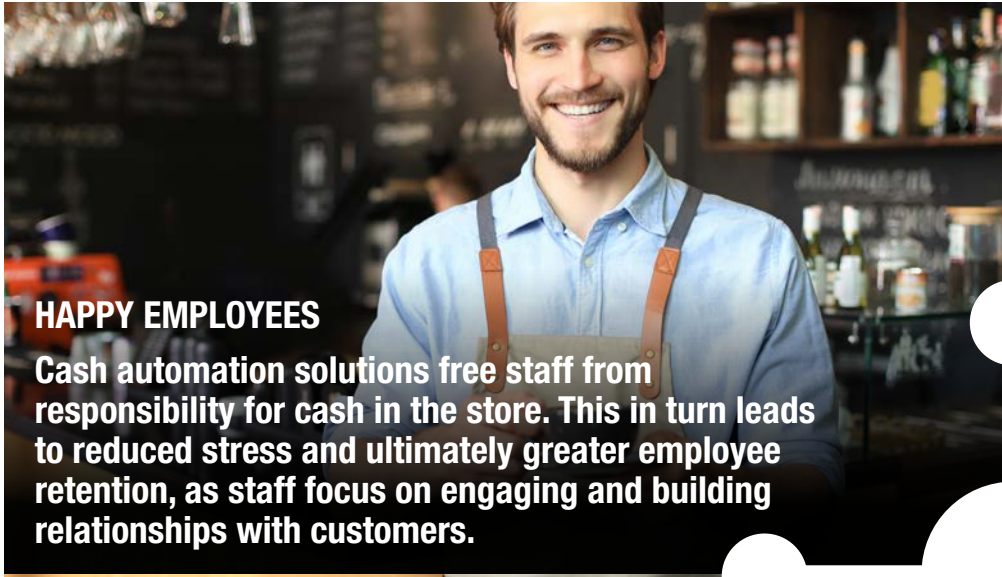


“APPROX. 120 CASH HANDLING MINUTES SAVED A DAY”



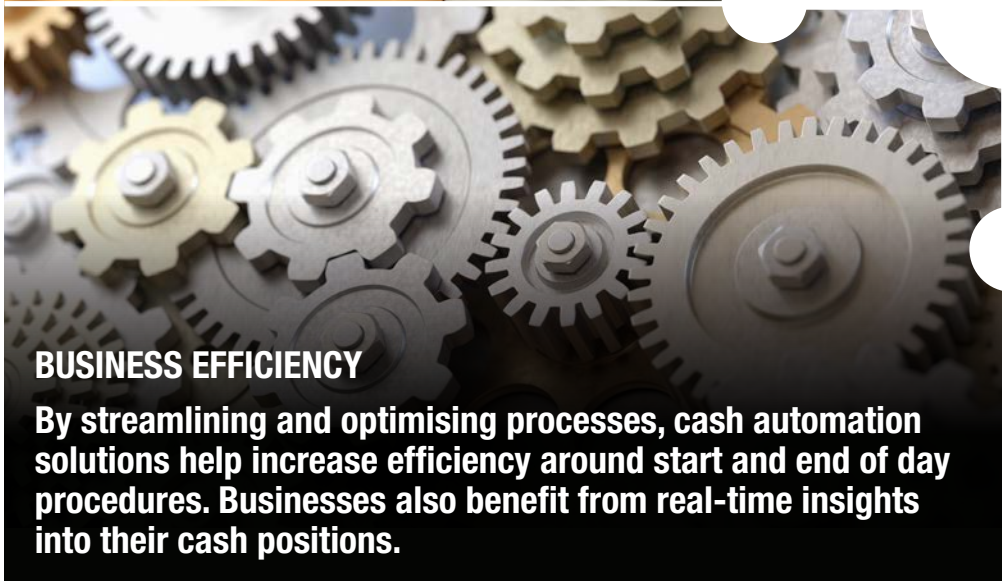
“GLORY CI-10'S REDUCED TRANSACTION TIMES BY 37%!”

CASH AUTOMATION BENEFITS



HAPPY EMPLOYEES

Cash automation solutions free staff from responsibility for cash in the store. This in turn leads to reduced stress and ultimately greater employee retention, as staff focus on engaging and building relationships with customers.



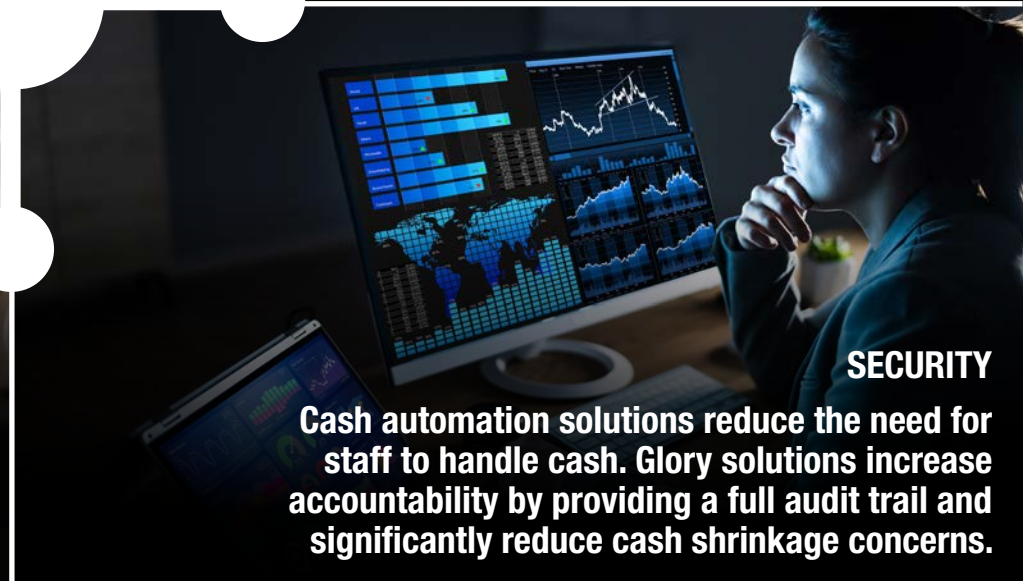
BUSINESS EFFICIENCY

By streamlining and optimising processes, cash automation solutions help increase efficiency around start and end of day procedures. Businesses also benefit from real-time insights into their cash positions.



COST SAVINGS

Glory's CASHINFINITY™ automation solutions can totally transform internal cash management. Key benefits include automatic generation of end-of-day cash balances and reduced CIT costs.



SECURITY

Cash automation solutions reduce the need for staff to handle cash. Glory solutions increase accountability by providing a full audit trail and significantly reduce cash shrinkage concerns.

WHAT OUR CUSTOMERS SAY

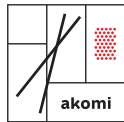


Glory machines have become the new normal, our people like the new normal. It works and it works well.

Jeff Blobaum, CFO, McKeevers Price Chopper

The new cash reconciliation process takes only a few minutes. We are pleased with the positive takeaways from the implementation. Happy staff and satisfied customers enable us to achieve a higher brand loyalty index.

Jeffrey Liew, Executive Director (Food Retail), Umisushi



With the CI-10 cash recycler from Glory, customer waiting time at the cashier position was reduced by 50%.

Nguyen Tien Cuong, General Manager, Akomi

Since we have been using Glory's automated cash handling systems, our employees are happy to perform till-closing duties. Because this is now done at the touch of a button, without the risk of any shortfalls. Sales are transparent, accounting fully documented and we get home quicker at the end of the day.

Mario Beyer, Manager, Macis organic market



Glory cash management solution deployed in our back office has allowed our teammates to refocus their time on our customers. We have been able to save up to \$30,000 a year in employee hours spent previously on manual, low value tasks associated with cash counting.

Anthony Montoya, Omni-Channel Project Manager, Decathlon Australia



SuperValu

What can I say, we have wasted time and money counting coins and cash for the past 25 years and along came our Glory machine. I can honestly say it is by far one of the best decisions we have made in our business for two very simple reasons: 1) To simplify the cash handling process and 2) Save substantial expensive man hours at the same time.

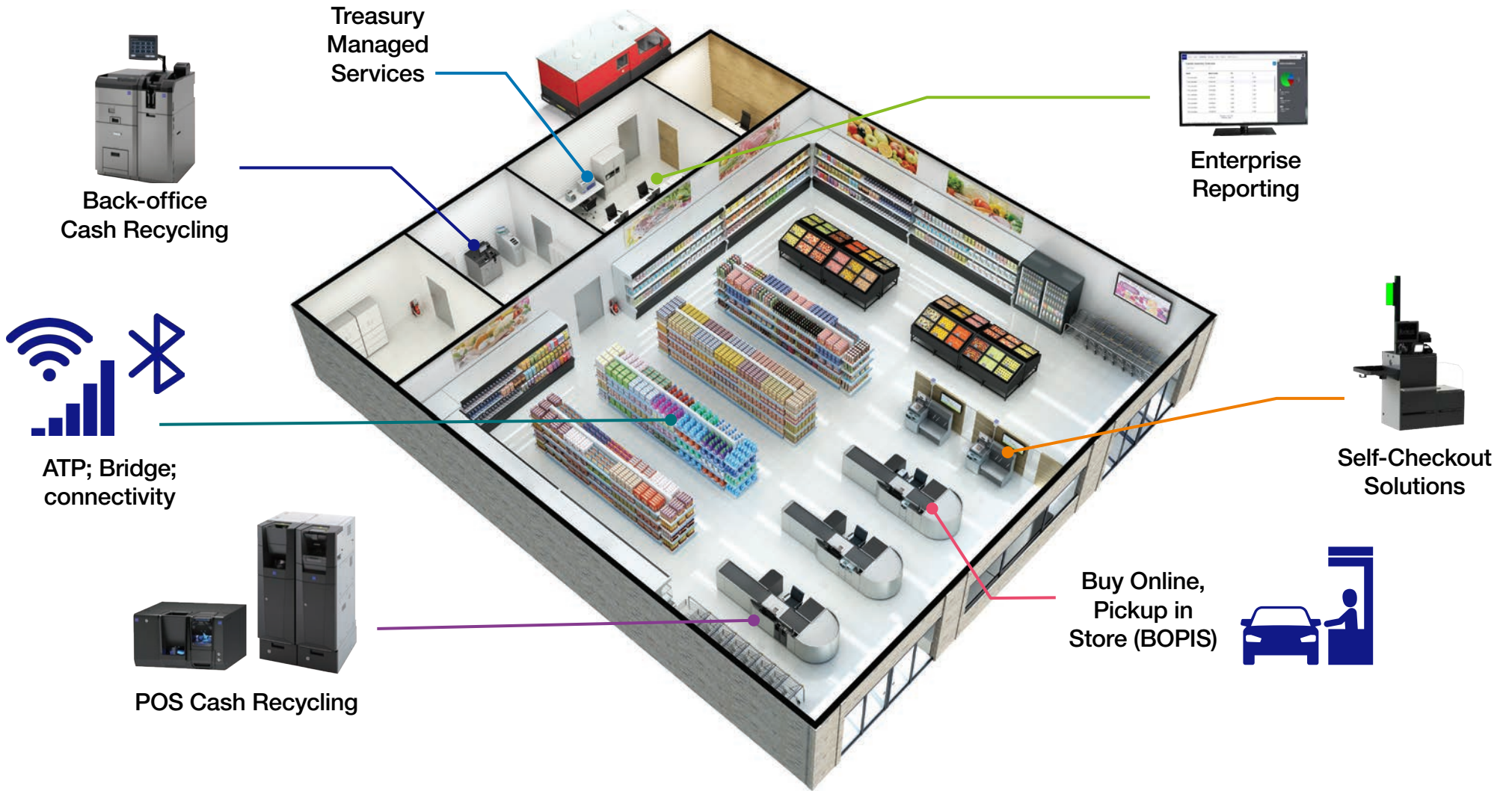
John Foy, Owner, Foy's SuperValu Cootehill



One of the biggest impacts that Glory has had here is end-to-end traceability. Being in restaurant retail in a large marketplace, in the past we'd have to double check everything and double count. There was a lot of room for human error, but Glory eliminates all of that.

Peter Mutino, General Manager of Retail Operations, Eataly NYC World Trade Center

COMPLETE SOLUTIONS FOR CONVENIENCE LOCATIONS



GLORY CASH AUTOMATION SOLUTIONS



SELF CHECK-OUT SOLUTIONS

Available with a wide range of configurations and options, Glory's self-checkout solutions are easily adaptable to fit store layouts and ready to make a major impact on your business. Cash, card and mobile payment options mean all your customers will benefit, however they choose to pay. Available with state-of-the-art security features, clients can manage their SCO experience remotely and in real time.

POINT OF SALE SOLUTIONS

Glory's CASHINFINITY POS cash recycling solutions connect cash movements accurately and efficiently, to improve cash handling for your business. By ensuring a secure closed cash management between the front and back office and real-time cash inventory status, our solutions minimise the risk of errors and shrinkage while enhancing staff productivity and customer service.



BACK OFFICE SOLUTIONS

Flexible and modular, Glory's CASHINFINITY back office solutions will streamline your cash handling processes. The intuitive user interface enables rapid staff adoption while end-of-day reconciliations are completed at the push of a button. Along with reduced risk of cash shrinkage, real-time insights on the cash inventory in-store also mean reduced CIT costs.



ENTERPRISE SOFTWARE APPLICATIONS

Glory's cloud-based software suite allows retailers to enable enhanced decision-making based on data-driven insights. Solutions in our portfolio enable remote cash flow monitoring and device management, real-time enterprise-wide cash forecasting and process optimisation.



Glory's technology solutions for the entire retail cash chain can help you deal with labour challenges, optimise in-store processes and increase your customer service focus.

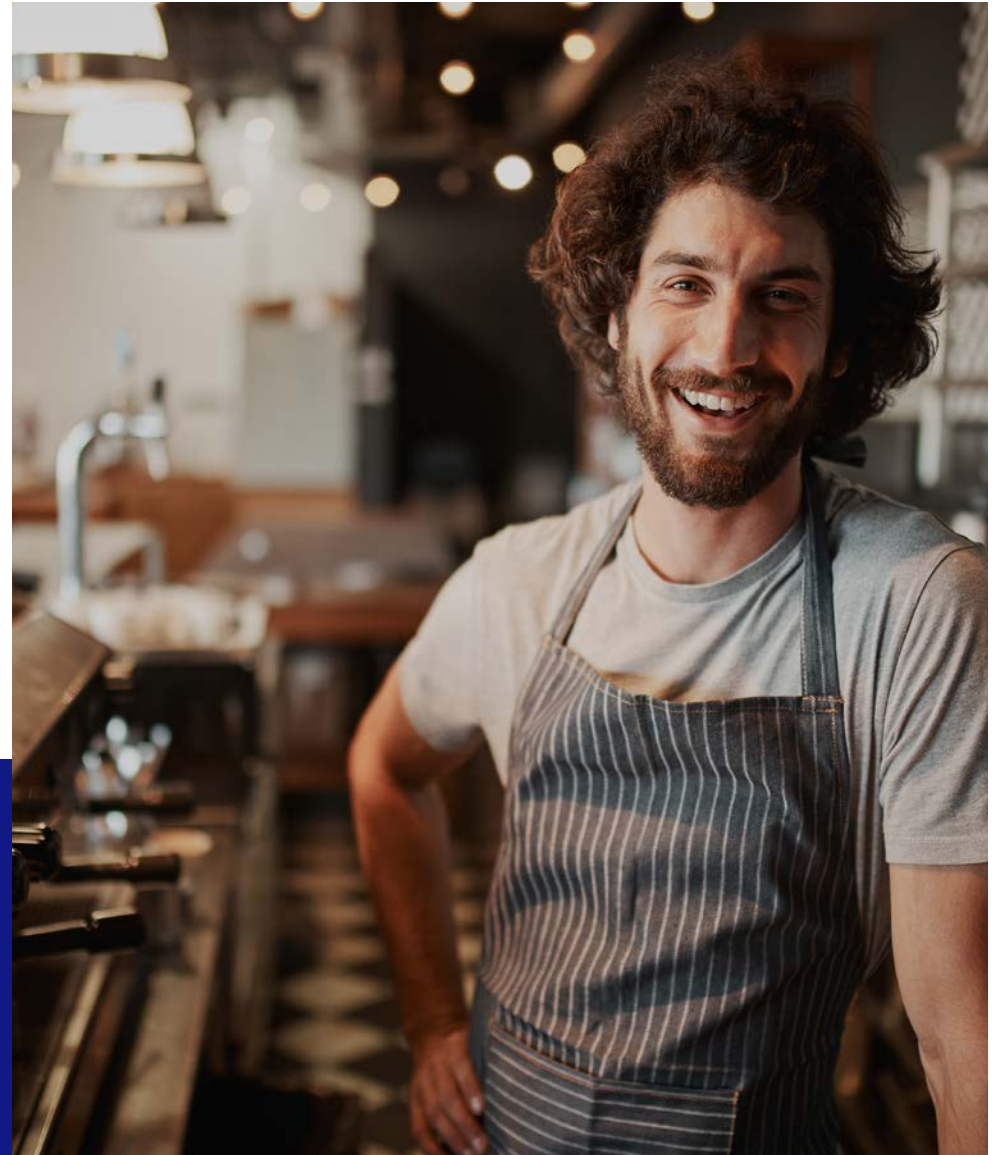
Our cash automation solutions can play a key role in improving staff productivity and to help you retain your best team members.

Talk to us today, about how Glory can help you on your path to a happier workforce and ultimately, more satisfied customers.

 +44 (0)844 811 2006

 info@uk.glory-global.com

 www.glory-global.com



www.glory-global.com

Glory, Infinity View, 1 Hazelwood, Lime Tree Way, Chineham, Basingstoke, Hampshire RG24 8WZ, UK

+44 (0)1256 368000 Sales enquiries +44 (0)844 811 2006  info@uk.glory-global.com  glory-global.com

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