

GLORY



**Hundreds of labor hours repurposed
for bigger and better things**

Eataly, USA





THE CHALLENGE

Eataly is the largest Italian marketplace in the world, a unique retailer that combines Italian food and culture in one space with a marketplace, a variety of restaurants, retail items, bakery and food counters and classes for customers.

Due to the large volume of cash managed at Eataly, the retailer was looking for a solution to better manage their cash. They were seeking a new approach to manage their cash drawers for all cashiers to save precious time by avoiding the manual counting of cash at the end of each shift. With Glory's market leading expertise in cash automation technology, Eataly was able to significantly improve their cash processes by automating with Glory's CASHINFINITY™ CI-300 Cash Recycler.

“Since we have implemented Glory, at the end of a given week we are saving up to 7-10 hours (per day in manual cash processes).”

Peter Mutino, General Manager of Retail Operations at **Eataly's NYC World Trade Center**

THE SOLUTION

Peter Mutino, General Manager of Retail Operations at Eataly's NYC World Trade Center location said “Since we have implemented Glory, at the end of a given week we are saving up to 7-10 hours (per day in manual cash processes). Over the course of a year it's going to add up monumentally, which is more time to be bettering your business instead of worrying about traceability and where cash flow is going. I'd say at the end of the year you're looking at tens to hundreds of hours that can be repurposed for bigger and better things or you can save on labor as well.”

As well as saving valuable time, Glory's CI-300 machines also increase the end-to-end traceability of cash in the store. Mutino added that the traceability of cash from the machines is a game-changer for Eataly. “One of the biggest impacts that Glory has had here is end-to-end traceability. Being in restaurant retail in a large marketplace, in the past we'd have to double check everything and double count. There was a lot of room for human error, but Glory eliminates all of that.” With detailed reporting, Eataly managers now know exactly where cash is and who is responsible for it.

THE RESULTS

With the implementation of the CI-300 machines, Eataly has seen a dramatic increase in efficiencies and the traceability of cash, but they also had other unanticipated benefits such as added security and counterfeit detection. Peter Mutino said, “The Glory machines are safes that count themselves. Instead of working with antiquated pens, we have a machine that knows right away if something is counterfeit. The interface is also extremely user friendly and setting security levels for different employees also aids in helping our efficiencies.”



ABOUT EATALY

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PERPETUAL MOTION

The Glory Retail Cash Chain vision is based on “Cash in Perpetual Motion”, ensuring that cash taken at point of sale reaches the retailer account as fast as possible, with no loss along the way. By speeding and automating process steps, Glory CASHINFINITY solutions keep the entire business more agile, drive competitive advantage and contribute to enhanced profitability, as well.

The drive for operational efficiency is a never-ending task but there is a limit to what can be achieved through working faster and harder. To make a step-change in performance, retailers now need to work smarter across the entire value chain. Glory CASHINFINITY cash management solutions have a major contribution to make.

For more information on
Glory’s CASHINFINITY solutions
visit www.glory-global.com
or speak to your sales representative



Related solutions...

CI-10

Compact cash recycling solution, enabling automated cash handling at point of sale positions.



CI-100

Fast secure cash processing and storage in the back office.



CI-SERVER

Centralized management of cash throughout a store in the front and back office.



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