UBIQULAR™ Inform for Retail

Cloud-based business intelligence and reporting for the retail enterprise

GLORY

UBIQULAR™
Inform

TURNING RETAIL DATA
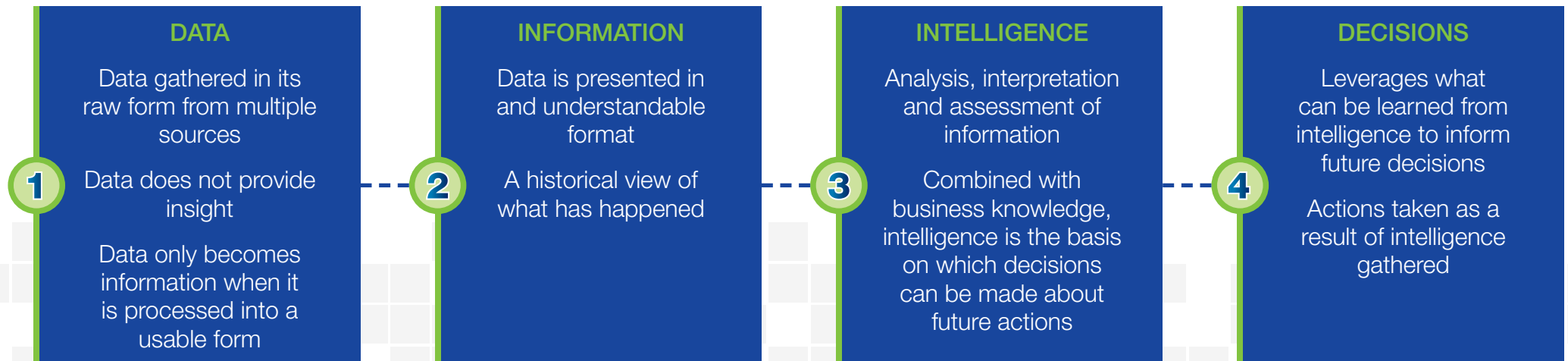## INTO DECISIONS

REALISING THE POWER OF DATA

Data is now a driver of revenue in its own right and is becoming as valuable to businesses as their existing products and services.

Data is becoming more valuable to organisations, but is combined with the challenge of how to access it and analyse the most relevant data to drive informed decision making.

THE RIGHT DATA AT THE RIGHT TIME

Data does not provide insight; that requires information and data only becomes information when it is processed into a usable form. Information is an historic view of what happened; it becomes "Intelligence" when it is coupled with business knowledge. Intelligence is the basis of decisions about what to do in the future and leverages what can be learned from the information in the (recent) past.
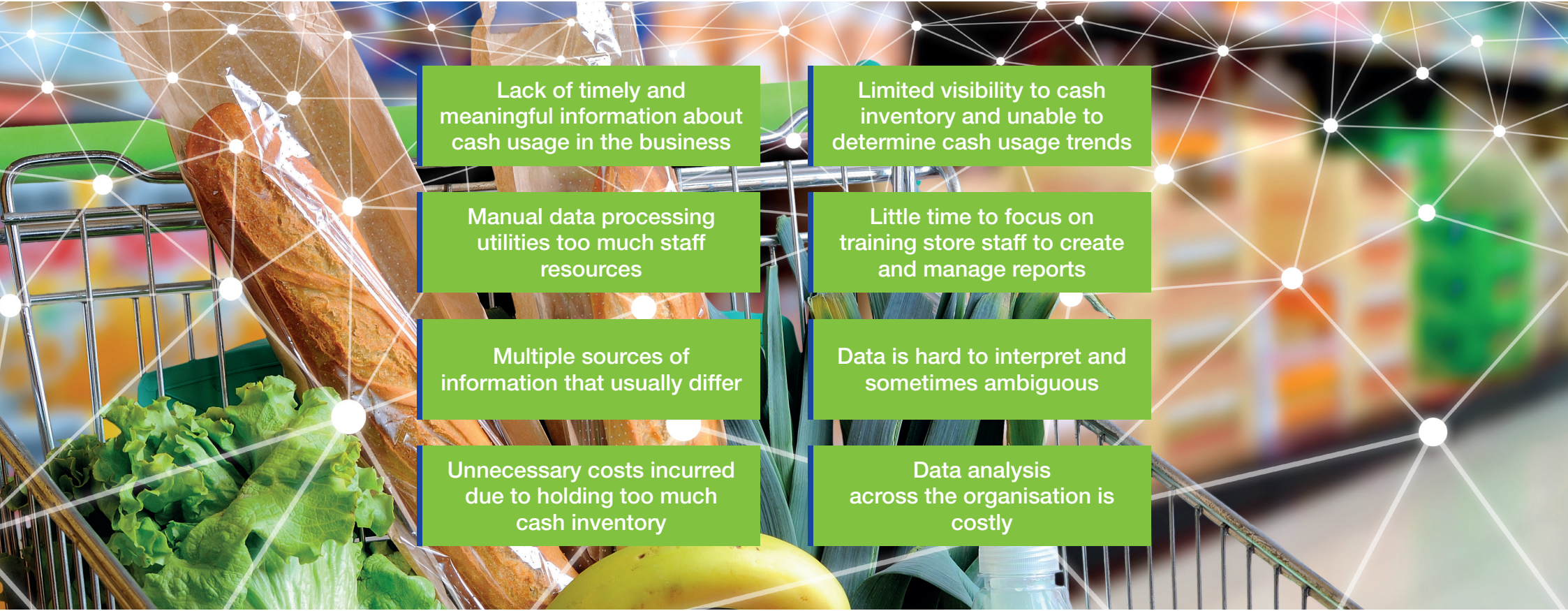
Does your enterprise have the right information, at the right time, to make the right business decisions?

DATA	INFORMATION	INTELLIGENCE	DECISIONS
Data gathered in its raw form from multiple sources	Data is presented in and understandable format	Analysis, interpretation and assessment of information	Leverages what can be learned from intelligence to inform future decisions
Data does not provide insight	A historical view of what has happened	Combined with business knowledge, intelligence is the basis on which decisions can be made about future actions	Actions taken as a result of intelligence gathered
Data only becomes information when it is processed into a usable form			

1 — **2** — **3** — **4**

CASH USAGE REPORTING
CHALLENGES FOR RETAILERS

Much of the data required to inform your strategic business decision is already there, the challenge is to turn this hidden data into a usable form that can be easily interpreted.

Many retailers lack the time and resources to dedicate to this administrative burden and are looking for ways to uncover potential drivers to help optimise resource utilisation and deliver higher performance.

- Lack of timely and meaningful information about cash usage in the business
- Limited visibility to cash inventory and unable to determine cash usage trends
- Manual data processing utilities too much staff resources
- Little time to focus on training store staff to create and manage reports
- Multiple sources of information that usually differ
- Data is hard to interpret and sometimes ambiguous
- Unnecessary costs incurred due to holding too much cash inventory
- Data analysis across the organisation is costly

OPTIMISE RESOURCE UTILISATION AND
DELIVER HIGHER PERFORMANCE

A new generation of Business Intelligence tools is emerging and UBIQULAR™ Inform represents just one of these tools available from Glory.

UBIQULAR Inform is a user-driven software solution which provides data regarding cash that is processed through point-of-sale and back office cash handling devices. UBIQULAR Inform provides organisations the ability to view, compare and analyse cash processing data from different connected devices and locations within its infrastructure.

Automated reporting to gain insight into cash usage to inform business decisions

Clear view of cash activity, with insight into trends to inform future inventory decisions

Free-up staff from enterprise reporting and administration tasks

Save time and effort with automated report generation

Maintain consistency and improved user experience for report generation across the enterprise

Visual representation of data for easier analysis

Gain an enterprise-wide view of excess and non-moving cash, to optimise cash holdings

Visibility to data across the enterprise in near real-time

UNCOVERING AND VISUALISING BUSINESS INSIGHTS

Consolidating a range of key data sources from our devices, UBIQULAR Inform provides a clear view of cash activity, inventory and device usage; that together deliver optimised operations and a faster return on investment.

Glory has applied its extensive industry experience to create a set of analysis tools to mine these valuable data sources to make effective management decisions.

- Make better informed strategic business decisions.

- Deliver improved efficiency and performance for the enterprise.

- Improve cash flow management and reduce induced expenses.

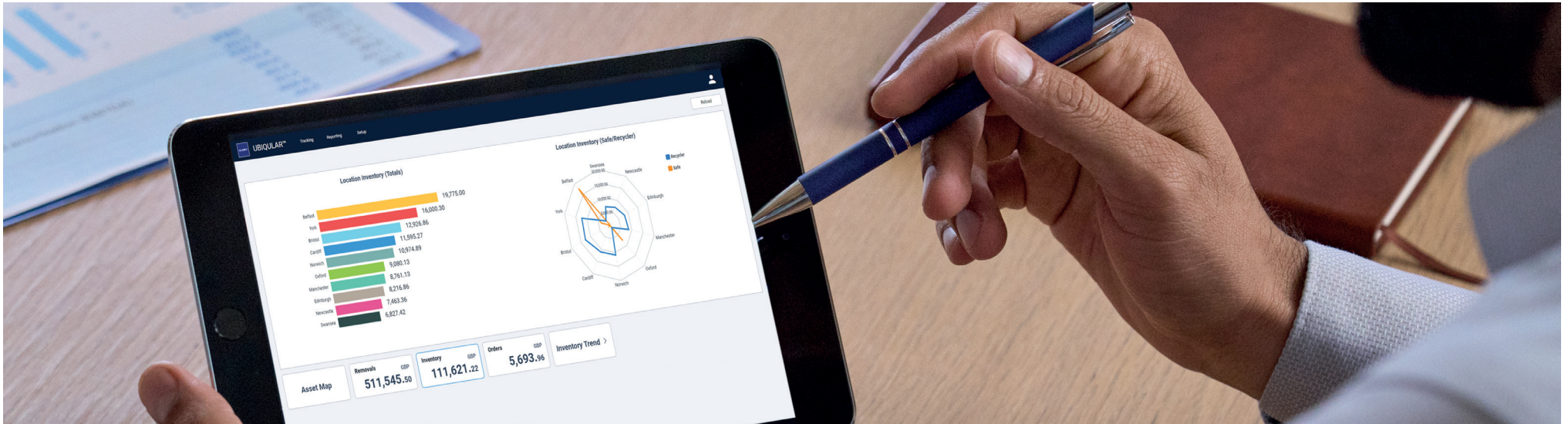|	
UBIQULAR Inform consolidates a range of key data sources from our Retail cash automation devices, to provide a clear view of cash transaction activity.	Delivers an automated approach to data collection and analysis
Data can be analysed through a comprehensive and flexible reporting tool to reveal potential drivers to help optimise cash utilisation and deliver high performance and make effective management decisions.	Information is readily available and usable to make decisions

MAKE INFORMED STRATEGIC BUSINESS DECISIONS

UBIQULAR Inform for Retail transforms hard to see data into meaningful insights, that help you make better informed strategic business decisions. Automated, accurate and timely information, helps inform business decisions more quickly and improves transparency.

- Clear view of cash activity, inventory and device usage, can help inform business decisions more quickly.

- Accurate and timely information allows decisions to be made that are aligned to the organisation's goals and objectives.

- Delivers an automated approach to data collection and analysis – saves staff time collecting and manually producing reports.

- Information is presented in a consistent manner, across devices, locations and enterprise-wide, improving the transparency of decisions.

- Generated reports and analytics enable improvements in staff performance and usage of cash devices to be made.

- An enterprise reporting system improves communication by providing a centralised platform for sharing information and insights with stakeholders

- Significant savings in time for internal reporting processes.

- Data is represented clearly and visually to add interpretation.

- One version of data across the enterprise with no room for ambiguity

DELIVER **IMPROVED EFFICIENCY AND PERFORMANCE** FOR THE ENTERPRISE

UBIQULAR Inform focuses on transactions, to analyse where higher efficiency can be gained to optimise device and staff resources, therefore increasing productivity and gaining monetary savings.

- Significant reductions in time and resources needed for internal reporting by providing a clear view of cash activity and inventory.

- Faster decision making with access to instant data.

- Analyse where higher efficiency can be gained to optimise device usage and cashier efficiency, thereby increasing productivity and monetary savings.

- Operator and device performance can be monitored to identify areas where throughput can be improved.

- Reveal potential drivers to optimise resource utilisation and deliver higher performance.

- Understand what adjustments could be made to maximise your return on investment.

- Increase business efficiency via process standardisation.

- Focus on utilisation and issues effecting efficiency with accurate data.

- Understand cash deficiency/over-stocking issues before they impact stores.

- Maximise labour efficiency and free head-office staff from report creation.

IMPROVE CASH FLOW MANAGEMENT AND REDUCE CASH INDUCED EXPENSES

Non-moving cash is expensive. UBIQULAR Inform analyses excess cash holdings and usage patterns to help reduce cash induced expenses. This analysis is delivered to you by individual denominations and can be viewed on a store, region, or enterprise level.

- Provides historical visibility of denominational breakdowns that can aid with future predictions of cash usage

- Optimise cash holdings and inventory levels, thereby saving cost.

- Analyse excess cash holdings and usage patterns to help reduce cash induced expenses.

- See non-moving cash trends, to optimise cash inventory and improve efficiency.

- Reduce excess cash by device and by denomination.

UBIQULAR INFORM FOR THE RETAIL ENTERPRISE.

- Display data in various formats, such as charts, tables, and dashboards.

- Automatically generate and distribute reports on a regular basis.

- Multi-user access with various levels of access and permissions

- Secure and protected data with two factor user authentication (2FA)

- Accessibility to reports and dashboards on mobile devices.

- Set up alerts when certain conditions are met in the data

- The ability to drill-down from a high-level view of data to a more detailed view

- Exports for integration with other business systems such as CRM and ERP

Related solutions...

UBIQULAR™ Bridge

Continuous performance monitoring and remote device management solution.

Br

CI-10X

Compact and high capacity solutions enabling automated cash handling at point of sale positions.

CI-100X

Fast secure cash processing and storage in the back office.