



GLORY

**GLORY SOLUTIONS FOR  
SERVICE STATIONS**



# MULTI-FACETED CHALLENGES OF SERVICE STATIONS

With the rise of new energies and services, service stations are becoming versatile.

Customers are expecting a wider set of services designed around the driver's needs, prompting service station owners to rethink the traditional business model. Recognising the transformative nature of this industry shift, we have worked with decision makers like you to address these common issues in the industry

- Assembling the right team & managing the workflow in a tight labour market
- Navigating the complexities of day-to-day operational and financial management
- Staying ahead of competition with decisions guided by real time insights
- Attracting new customers and retaining existing ones with inventive ways to create a better experience

# THE OPPORTUNITIES TO STREAMLINE YOUR OPERATIONS



## Cloud Services

Ease of deployment with enterprise level remote monitoring and management software suite

Simple point-of-sale integration

## Self Payment and Check-out terminals

Reduce theft risks and mitigate labour shortage issues



## Back Office

Secure Cash Management



## Click & Collect / Drive thru

Ecosystem trusted by major brands



## ATM, Cash Withdrawals, Bill Payments, Parcel Delivery and other value added services

Extend your offering to consumers while reducing CIT costs



## Restaurant / Cafe

Self ordering and payment kiosks



## Gas station

Offer choice of cash payment at kiosk

## Car wash

Take advantage of automation and digitalisation to get more from this business

## APPLICATIONS & BENEFITS

GLORY

# FEATURED PRODUCTS

Self-CheckOut  
(convenience store)

Front office  
(convenience store)

Self-Payment kiosk  
(gas station)

Back office  
(convenience store)

Ordering process  
(restaurant & café / drive-thru)



## How Glory can help

### Improve the customer service while enhancing your efficiency

- ✓ Reducing queues during peak hours
- ✓ Reassign cashiers to higher value activities
- ✓ Reduce potential risks at the stations
- ✓ Increase average check size
- ✓ Improve customer experience





# CAFES | SELF ORDERING

## How Glory can help

### Improve the experience you deliver in-store

- Release your staff from the stress of manual cash handling
- Free up your staff from ordering tasks
  - ✓ Quicker ordering process
  - ✓ Greater staff productivity
  - ✓ Additional upselling opportunities



# CASH ACCEPTANCE AT PUMPS

## How Glory can help

### Offer payment choice to serve all customers

- Accept and automate cash payment at pumps
- Eliminate manual cash counting and exposed cash





## OTHER VALUE ADDED SERVICES



PARCEL COLLECTION



BANKING TRANSACTIONS



# POS SOFTWARE INTEGRATION

## How Glory can help

### **Simplify the integration of point-of-sale devices to your POS system**

- Out-of-the-box connectivity
  - ✓ Easy installation in your environment
  - ✓ Real-time device connectivity
  - ✓ Low cost integration
  - ✓ Interface with rest of Glory solutions
  - ✓ Secured and certified

## How Glory can help

**Improve the customer service by delivering speed and convenience**

- Expanded service options for F&B or convenience goods





# BACK OFFICE

## How Glory can help

### Automatise your back-of-house cash processes to improve your efficiency

- Improved efficiency
  - ✓ Reduced cash operation costs
  - ✓ Quicker EOD reconciliation
  - ✓ Greater staff productivity
- Increased security
  - ✓ Prevent robbery and cash shrinkage
  - ✓ Tracking of all cash operations
- Greater fund efficiency
  - ✓ Real time sales and cash flow



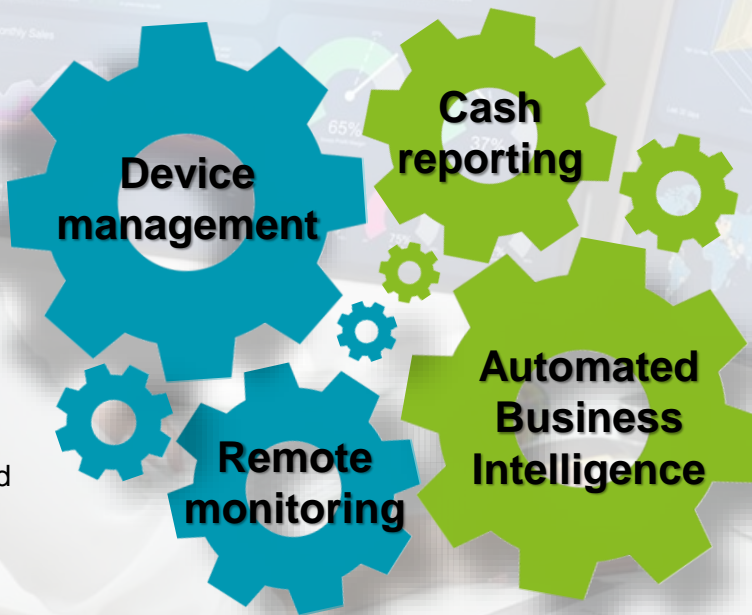
# ENTERPRISE-LEVEL SOFTWARE SOLUTIONS

REALISE FURTHER EFFICIENCIES BY PAIRING IT WITH UBIQUULAR™



## Optimise device operational availability

- Notifications of potential operational issues
- Effective problem resolution and faster return to service
- Remote firmware and currency pattern updates

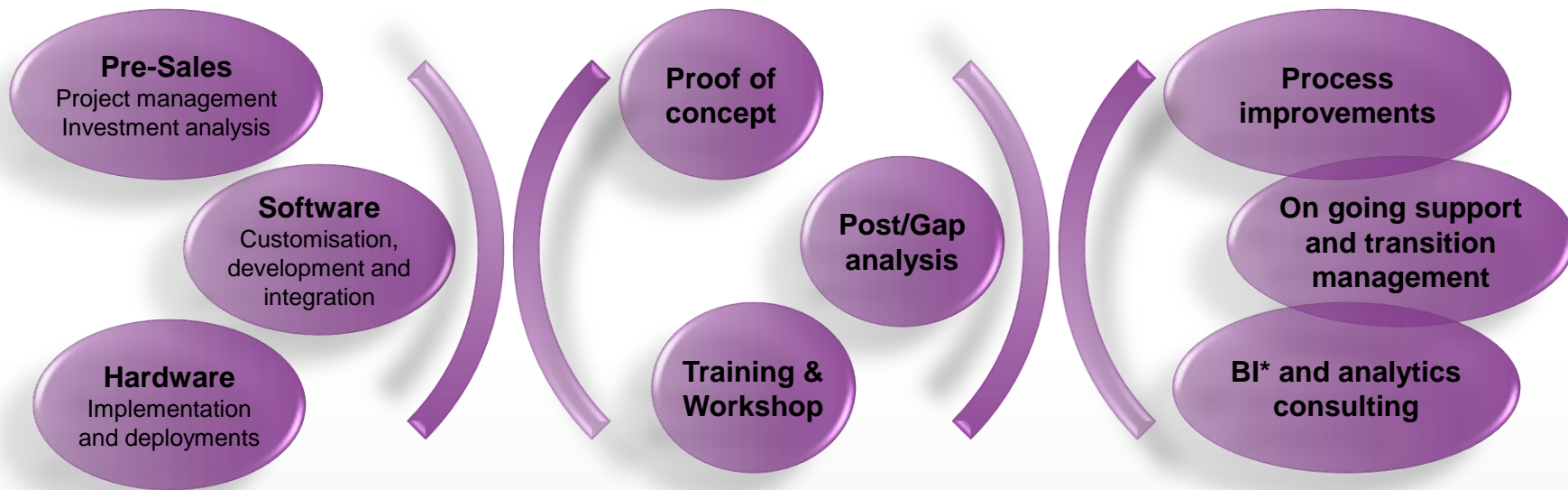


## Maximise the value of your cash devices

- Clear view of cash activity, inventory, device usage, operational and technical issues
- Visibility of denominational breakdowns to aid with future predictions of cash usage
- Excess cash holdings analysis and usage patterns to help reduce cash induced expenses



## Industry experts ensuring successful change management



\* Business Intelligence

# DEPLOYMENT OPTIONS

Different options to fit the best your business and organisation



## A trusted global leader



### **Deployments in multiple segments**

300,000+ locations incl. 110,000+ Retail stores



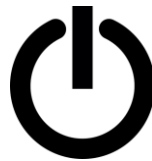
### **Presence in over 100 countries**

Direct sales & service in 20+ countries



### **11,000+ employees worldwide**

1,200+ Researchers & Industry Experts



### **Founded in 1918**

100 years' history as cash handling experts



### **Global Market Leader \***

2,000,000+ devices supported worldwide



**Best advanced market leading solutions** 7% of our revenue in R&D investment

\* Sources: IDC FinTech 2022 / RBR 2023\_Retail




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## Glory Asia Pacific Offices

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