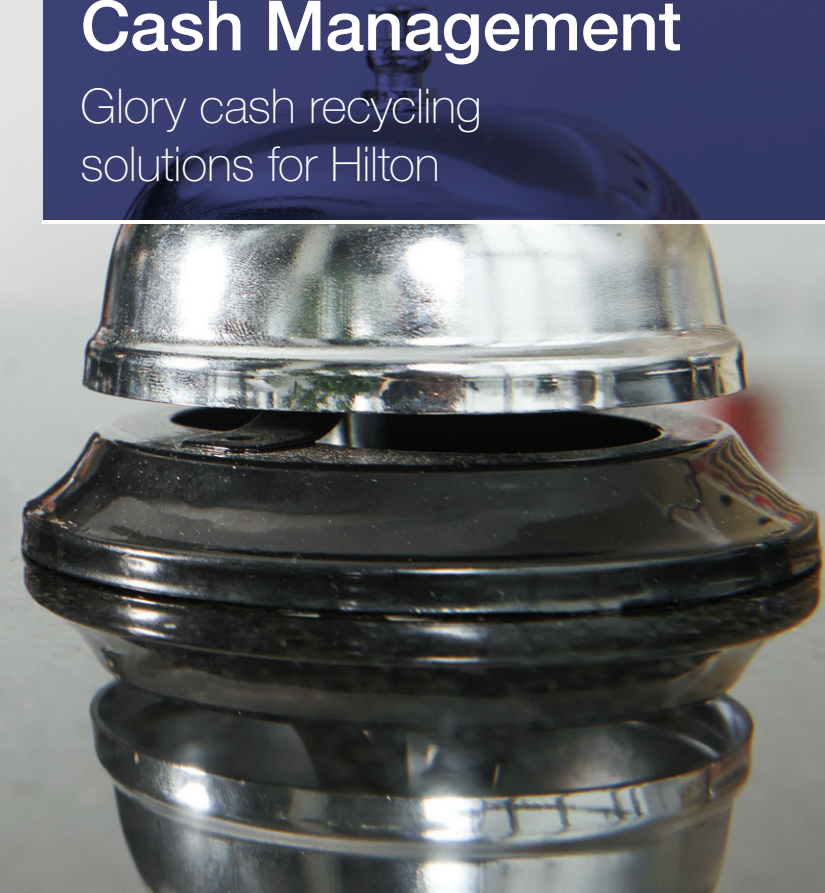


GLORY



Efficient and Secure Cash Management

Glory cash recycling
solutions for Hilton



CASH MANAGEMENT AT HILTON

Managing and controlling cash within your property comes with many challenges as unique as the complexity of your operation.

The range of cash-related processes you have to deal with on any given day is vast and likely includes any combination of counting, reconciliation, cash storage, preparing deposits for your CIT supplier, record-keeping, and reporting.

You have spent time and effort in establishing carefully designed procedures for cash moving around your business to ensure maximum control, efficiency, accuracy security and compliance.

For you and your staff, every job makes the stay. Attending to the needs of your guests is your number one priority. But is the time you are taking to manage your cash processes getting in the way of your guests' experience?

As a preferred supplier and with the agreement in place with Hilton worldwide, Glory can enhance the efficiency, the accuracy and the security of your cash operations through automating your handling, streamlining processes, and providing real-time visibility and control over cash transactions.



WHO ARE GLORY?

A year prior to Conrad Hilton buying his first hotel, the Mobley, in Cisco, Texas, Jusaku Onoe established the foundations of what would become GLORY in Himeji, Japan.

More than one hundred years later, and just as Hilton has established itself as a global leader in the hotel and hospitality industry, Glory is a global leader in the cash automation industry.

Innovation is at the heart of how we fundamentally change the way cash moves across operations, how staff work, how customers are engaged and the ways in which businesses connect their cash management systems. Beyond hotels, we serve a broad range of industries that circulate cash, including Banking, Retail, Hospitality, Gaming and CIT. Our experience across these industries means that we are uniquely placed to understand the shared challenges each faces, and to offer effective and innovative solutions.

We are listed on the Tokyo Stock Exchange, have a history of delivering strong financial results and conduct business across the globe, with strong growth in our international market. With over 11,000 employees, we are present in every region around the world (in over 100 countries either directly or via our partner network). Financially secure and stable, geographically diversified, everything equates to being a strong, reliable partner for all our customers.



A trusted global leader



Founded in 1918
100 years' history as cash handling experts



Deployments in multiple segments
300,000+ locations including 110,000 retail stores



Presence in over 100 countries
Direct sales and service in 20+ countries



Global Market Leader*
2,000,000+ devices supported worldwide



11,000+ employees worldwide
1,200+ researchers and industry experts



Best advanced market leading solutions
7% of our revenue in R&D investment

GLORY SOLUTIONS FOR HILTON

Glory cash management solutions are designed to meet the demands of your individual operation. Regardless of the number of rooms or outlets, we work with you to install the best solution for your business. Our packages of proprietary CASHINFINITY™ hardware, software, consulting services, remote monitoring and maintenance contract provide comprehensive and connected coverage for all aspects of cash processing across your property.

Front-of-house

Improve the guest service while enhancing your efficiency

Banking transactions

Extend your offering to consumers with value-add banking services

Service management

Take advantage of a wide range of support and services for reliable business performance

Professional Services

Benefit from industry leading expertise across a wide spectrum of offerings to drive customised deployments

Back Office

Automatise your back-of-house cash processes to improve your efficiency

POS software integration

Simplify the integration of front-of-house devices to your POS system

24/7 automated shop

Improve guest satisfaction by providing a 24/7 food range offering

Enterprise-level Software solutions

Benefit from advanced remote device monitoring and management software solutions

Restaurant / Café / Bar

Improve the experience you deliver and improve your productivity

Automated POS reconciliation

Simplify your EOD operations and accelerate your accounting processes



HARDWARE OPTIONS

Automate your back-of-house cash processes to improve your efficiency.



Improved efficiency

- Reduced cash operation costs
- Float preparation and EOD reconciliation
- Greater staff productivity

Increased security

- Minimise theft, robbery and cash shrinkage
- Track all cash operations

Greater fund efficiency

- Real time sales and cash flow visibility



HARDWARE OPTIONS



CASHINFINITY™ Devices

Glory solutions for Hilton are based on our new modular CASHINFINITY devices, which are built on leading-edge technology. Each device is capable of being configured to meet the size and needs of your cash management operations.

Each device is a high-speed, cash recycler which accelerates back-office processing in cash management operations, delivering increased productivity and security for your staff and reducing the risk of cash shrinkage. CASHINFINITY devices enable a multitude of flexible operational processes, allowing your staff to focus on improving guest experience and driving growth for your business.

Recommended configurations:

GLORY CI-50B/CI-10CX

Small Bill + Coin
<150 rooms / <3 outlets



GLORY CI-50B/CI-100CX

Small Bill + Large Coin
151-250 rooms / 3-4 outlets



GLORY CI-100X

Medium Bill + Large Coin
251-350 rooms / 4-5 outlets



GLORY CI-300X

Large Bill + Large Coin
350+ rooms / 5+ outlets (US Market)



SOFTWARE



CI-SERVERX

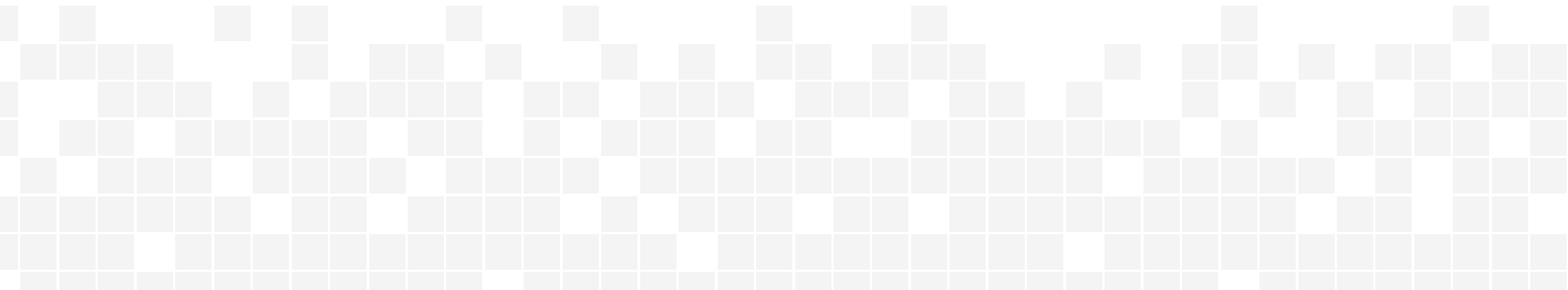
As part of our CASHINFINITY™ solution, CI-SERVERX software provides real-time business intelligence resulting in improved operational efficiency, profitability, and customer service in the hotel.

This web-based reporting tool provides customised dashboard layouts to show specific reports and data. Integrated with CASHINFINITY™ cash recyclers, CI-SERVERX supports a wide range of user operations that allow your hotel managers to receive real-time device updates, status information and manage devices remotely.

UBIQULAR™

UBIQULAR is a centrally managed patch management and updating subscription service that ensures the software and operating system firmware on which Glory devices are built remain protected and compliant through regular deployments. It also ensures that currency templates remain up-to-date through upgrades and updates. Providing timely updates delivers value across your business and protects your brand. UBIQULAR ensures your system's data privacy and maintains healthy system performance.

Addressing data security, legal, regulatory, and compliance risks, along with guarding against obsolescence and incompatibilities that often arise from the use of outdated software is automated with UBIQULAR.



INTEGRATED CASH RECYCLING AND RECONCILIATION



GLORY CASH RECYCLER



Integrated with Evention



Virtually all POS/PMS systems – Integrated to Evention

Automated Integration

Automated Integration

Total Recon™

Reopen Day
 Resend Workflow
 Resend Export
 Download Export
 Clear Filters

Show rows with no data

Item Name	Debit	Credit	Account Number	Department
Glory Cash GDP	£11,656.82		113001	0410
Opera Cash Sales		£9,839.40	113001	0410
Micros Cash Clearing		£2,216.90	113001	0410
Micros Cash Clearing Offset	£2,216.90		113001	0410
Trial Balance		£2,216.90	113001	0410
Cash Paid Out	£400.00		113001	0410
Total Cash Variance		£0.52	656003	0410
Total	£14,273.72	£14,273.72		

- Automated Cash Reconciliation against POS/PMS
- Over/Short Reporting and Management
- Automated “Cash Variance Form”

Automated Integration



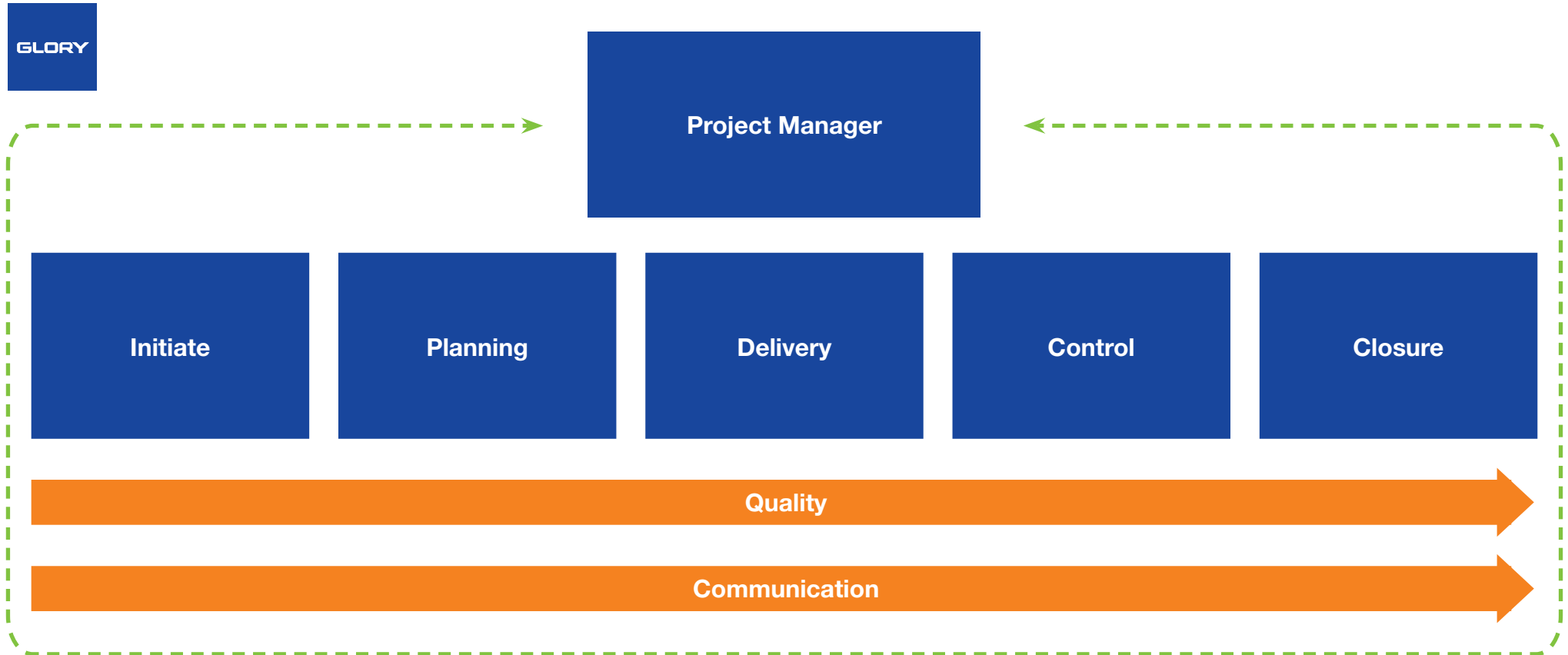
- Cash journal is posted to General Ledger directly upon approval



PROFESSIONAL SERVICES



PROJECT MANAGEMENT APPROACH



Each Project phase will include a subset of products and processes that will form the Project Plan. These will vary based on the size and complexity of the project, and will be agreed by the Project Manager, project stakeholders and you, the customer.



SERVICE AND MAINTENANCE

Glory provides connectivity and systems integration, application consulting and comprehensive user training. Our professional services teams take care of every aspect of project management for installations, to ensure you get the most out of your new cash management solution as soon as possible.

We also offer corrective and preventive maintenance services globally through our own offices directly and our service partners. Our advanced service management systems include remote diagnostics via our UBIQULAR™ software, as well as helpdesk, dispatch, logistics and quality management tools. In-house and field engineers can quickly resolve your needs with rapid return-to-service times, best-in-class first-time fix rates, and top-tier service quality and feedback.

Support

- Helpdesk and advanced remote assistance.

Maintenance

- Fast and reliable preventive and corrective on-site maintenance.

Managed services

- Wide range of managed support from installation management, functional upgrades and refurbishments, spares and consumables supply, removal and disposal services on-site maintenance.

BENEFITS FOR HILTON

Hilton has recently emphasised that 'Every job makes the stay'. Every employee plays a role in ensuring guests receive the best possible experience during their time at every hotel. With Glory cash management technology installed in your property, we help you keep that promise to guests by removing processes that might otherwise detract from delivering the requisite attention for their stay.



Time and cost savings

Increased operational efficiency: Automating cash handling processes, reduces manual errors and streamlines cash management tasks, saving time for hotel staff.

Improved productivity: Staff members can focus on more critical guest service activities instead of spending excessive time on handling cash.

Reduced cash shrinkage: Automation enhances security measures, minimising the risk of theft or loss, leading to potential cost savings.

Impact on customer experience

Faster service delivery: Streamlined cash management processes enable quicker transaction times, reducing wait times for guests.

Enhanced accuracy: Fewer manual errors mean fewer discrepancies during guest transactions, resulting in a more seamless and satisfactory customer experience.

HILTON HOTELS ALREADY USING GLORY SOLUTIONS

Hilton hotels in Europe, the Middle East, Asia and the Americas are already benefitting from having Glory cash management technologies installed. More than 80 Hilton brand hotels in the UK, Ireland, Germany, Czech Republic, the Netherlands and the US have already recognised business benefits and additional time available to focus on enhancing guests' stays.

HILTON DUBLIN



HILTON LONDON



HILTON PRAGUE



“Ordering change is easier as it’s much easier to check the balance of the machine. No need to count the safe anymore (three times a day) – time saving of around 45 minutes per day.”

“It’s very easy to use and once everyone was fully trained we’ve not experienced any problems with it. Everyone is happy with it and associates/managers comments are very positive. Everyone likes it.”

Operations, Hilton

RESULTS OF GLORY INSTALLATIONS IN OTHER HOTELS



REDUCE
CIT
COSTS
BY
UP TO



50%

REDUCE
CASHIERS
CASH HANDLING
TIME
BY



50%

REDUCE
FINANCIAL
REPORTING
TIME
BY



75%

REDUCE HOTEL
CASH FLOAT
BY UP TO



38%

Glory is an international provider of cash management solutions and a preferred worldwide supplier to Hilton.
Terms and Conditions are available upon request.



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get in touch

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 <https://www.glory-global.com/en-sg/contact-us/>

BRO-HOTELS_HILTON-1023/APAC

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