



Proactive and Agile Cash Management Platform

Decathlon, Australia





THE CHALLENGE

About DECATHLON

Decathlon is an international sports retailer with more than 1600 stores and approximately 100,000 employees across 60 countries. With a mission to make sports accessible to everyone, the sports giant does not play by the traditional retail rules – with its merchandising strategy, store format, or the way it thinks about customer experience.

Decathlon believes in providing the best omni-channel experience to customers of all skill levels, ages, and backgrounds.

Its employees, internally known as Teammates, are a vital part in providing the best shopping experience to their customers. They are empowered to anticipate the challenges and make decisions to change things around them.



Decathlon operates 7 stores and employs over 300 employees in Australia. When Decathlon Australia first opened, significant amounts of daily cash proceeds were manually reconciled at the end of day and start of day. This included till counting at the end of every shift and till prepping at the start of every shift.



These mundane, yet time-consuming and stressful tasks, ran counter to what the brand strives for – that Teammates should enjoy coming to work every day and focus on creating value for customers with expert advice.



It also meant additional costs to the store operations, as every store required two additional staff to be rostered to perform these daily tasks, 7 days a week.

Case Study Decathlon

THE BENEFITS

- CASH AUTOMATION FOR DECATHLON

"Glory cash management solution deployed in our back office has allowed our teammates to refocus their time on our customers. We have been able to save up to \$30,000 a year in employee hours spent previously on manual, low value tasks associated with cash counting."

Anthony Montoya, Omni-Channel Project Manager Decathlon Australia



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BACK OFFICE SOLUTION CI-100



The CI-100 back office solution from GLORY's CASHINFINITY™ series automates cash processing, speeding up cash handling processes in the back office. End-of-day reconciliations are completed at the push of a button, streamlining back office processes to deliver significant labour savings immediately. It also frees staff from stressful manual cash counting to boost job satisfaction, an important consideration in the tight labour market in Australia.

The risk of cash loss in the back office associated with theft and human error are almost entirely eliminated with features such as the built-in UL291 rated high security safe. The integrated software suite provide additional layers of security and facilitates remote diagnostics on the equipment to maintain maximum uptime. With real time insights on the cash inventory in-store, cash in transit collections and change deliveries can now be optimised for greatest costs savings.



THE BENEFITS FOR **DECATHLON** AT-A-GLANCE

2hours

saved per cashier per day in till preparation and reconciliation



UL 291
built in
high security
safe



70/0
improvement
in staff
productivity



eliminates cash discrepancies by



up \$30,000

saved

per year per store on labour costs



View and monitor cash inventory REMOTELY and in real time





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