Glory
Global
Solutions

Significantly improving cash handling processes

Prosegur, Spain

PROSEGUR

ABOUT PROSEGUR

Prosegur was established in 1976, based on the idea of an emerging sector in Spain: private security. Currently, it is a global security services provider that supplies integrated solutions. On a worldwide scale, it is one of the leading companies in the private security sector and, in Spain, it is the only one from the sector that trades on the Stock Exchange.

At present, Prosegur has a team of 150,000 employees in over 400 offices in Europe (France, Germany, Luxemburg, Spain, and Portugal), Latin America (Argentina, Brazil, Chile, Colombia, Mexico, Paraguay, Peru and Uruguay) and Asia (China, India and Singapore). In Oceania, Prosegur is present in Australia.

With processes that have been innovating its technology for almost 40 years, Prosegur has evolved and considerably extended its services since its beginnings, in order to be able to provide its customers with top quality standards. Today they offer 360º security: Consultancy, Active Surveillance, Access Control, Telemonitoring and Remote Control, Burglar Protection, Cash Handling, ATM Management, Security Logistics, Fire Protection and Security for Residential Properties and SMEs.

At Prosegur, quality and service excellence are based on the important commitment the company has in its relationships with its customers, employees and society in general.

Prosegur's most important asset is its human capital, the professionals who are part of the company and work according to their values.

Prosegur believes that its leadership should take a business and financial approach, as well as social. With this aim, the company channels its social and cultural action through the Prosegur Foundation, which develops its own projects in education, social and labour integration of disabled people and in corporate volunteering. Prosegur was established in 1976, based on the idea of an emerging sector in Spain: private security. Currently, it is a global security services provider that supplies integrated solutions. On a worldwide scale, it is one of the leading companies in the private security sector and, in Spain, it is the only one from the sector that trades on the Stock Exchange.

THE CHALLENGE

Prosegur needed a robust banknote counter and sorter, equipped to perform a fast, accurate and efficient counting process whenever it was used, and that could also adapt to its strict internal cash handling processes.

For its cash handling requirements, Prosegur found it essential to have the reliability of a technology partner that could support them with professional specialists that had the knowledge, resources and solutions necessary to guarantee efficient cash handling in its operations, to increase productivity and at the same time, significantly reducing costs.

For this reason, they needed to equip their branches with a desktop banknote counter and sorter which can operate continuously and can process large amounts of banknotes in a highly demanding working environment.

Another key aspect was that the machine had to be easily integrated into Prosegur's cash handling processes. The fast delivery and installation of all the machines, together with the highly reliable and top quality after-sales service were also essential points to be considered.

"The commitment and reliability offered to Prosegur by Glory Global Solutions has helped to maximise our cash handling processes."

Prosegur, Security Logistics and Cash Handling Dept

THE SOLUTION

Glory's ability to meet Prosegur's aggressive schedule was a key differentiating factor to be chosen as a partner.

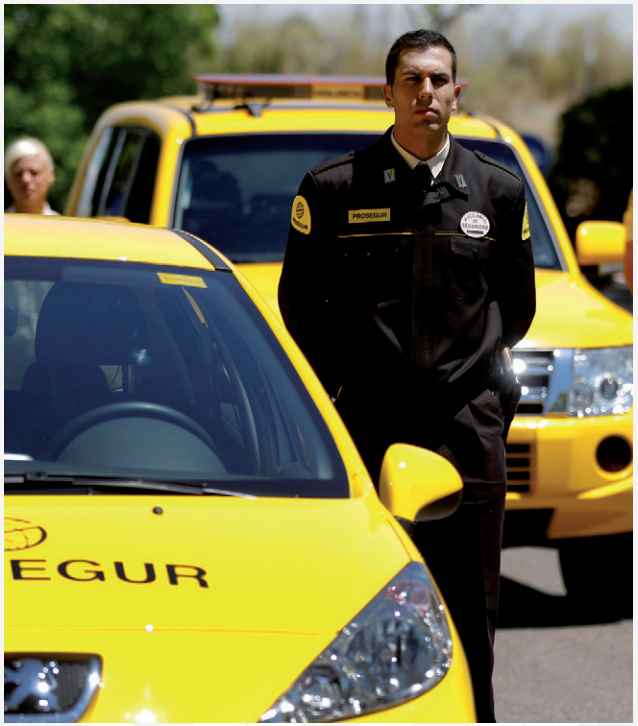
Prosegur, who are continually innovating by utilising technology to deliver their services, wanted to ensure their investment in a robust solution for counting and sorting banknotes, could adapt to the standards required for its cash handling processes.

In addition to this, Prosegur was seeking a machine with a compact design. The solution also had to operate intuitively and be easily transportable to allow a flexible and adaptable workplace design, giving greater comfort for users and leading to greater productivity.

The Ntegra's advanced technology and high performance during the trial period at Prosegur's premises were decisive factors for selecting this solution to equip their branch offices.

Prosegur's confidence in the exceptional quality of the technical service offered by Glory was also another element that provided added value when consolidating the selection process for the Ntegra™; this quality of technical service allowed Prosegur to guarantee operations to its customers. Prosegur selected Glory as a provider through a bid.

The excellent reputation of Glory and the level of commitment offered to Prosegur, as well as the confidence of being backed by a leading manufacturer of cash handling solutions also contributed to strengthening the business relationship between both companies.



NTEGRA BANKNOTE COUNTER / SORTER

Ntegra sorter: The functionality of a sorter with the size of a counter. Ntegra is a compact, multi-currency desktop counter / sorter, designed for counting and sorting banknotes.

Designed to operate continuously, Ntegra can sort and authenticate banknotes by denomination and condition, at a speed of 1,200 notes per minute.

Ntegra provides real commercial benefit at a number of levels, forming a complete and integrated solution to meet the needs of both customers and cashiers, as well as the need for improved efficiency in branches.

Ntegra's new authentication and sorting technology offers an ideal solution for bank branches, security companies and large retail organisations.

“Glory’s speed in meeting the delivery deadlines and its excellent after-sales service throughout the country, with an important reputation in terms of quality and efficiency, meant significant added value.

In short, the level of commitment and reliability shown at all times by Glory was extraordinary”

THE BENEFITS FOR PROSEGUR

Prosegur’s objective was to install a robust sorter in all their branch offices that offered continuous and efficient operation, in order to significantly improve the cash handling process.

“The ability demonstrated by Glory in meeting our demands, combined with the extensive cooperation of the two companies, were decisive when choosing our technology partner.

Furthermore, the Ntegra’s performance during the trial period at the Prosegur branch office was exceptional. Its capacity to process large amounts of banknotes continuously was a key characteristic for Prosegur. The cash counting, monitoring and acceptance process by the Ntegra was the fastest and most efficient, and the one that best adapted to our requirements.

Another important advantage was the fact that the information processed by the Ntegra during the counting process was transmitted to Prosegur’s PC, allowing it to be recorded by its independent video system that monitors cash handling. Furthermore, the integration of the Ntegra with our systems enabled Prosegur to eliminate errors and make processes more transparent.

Therefore, the magnificent flexibility and ease of integration of the Ntegra with Prosegur’s cash handling software environment played an important role in making this project happen”, commented Prosegur.

“The Ntegra by Glory was the ideal technological solution that allowed us to obtain an efficient and cost-effective cash handling platform.”

Prosegur, Security Logistics and Cash Handling Dept.

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